

Up Front

Herald INTERNATIONAL Tribune

PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

Paris, Tuesday, April 26, 1994

No. 34,572

Just as Hata Comes In, His Coalition Comes Apart

Socialists Quit in Anger At Parties' Regrouping; New Cabinet Is Delayed

By T. R. Reid

TOKYO — Japan's fractious ruling coalition fell apart early Tuesday because of a furious interparty squabble that led to the withdrawal of the Social Democratic Party.

The collapse came just hours after Tsutomu Hata, a leading architect of last summer's sweeping political realignment, was elected as prime minister.

The latest upheaval left Japan with a prime minister but no cabinet. Mr. Hata can still form a government, but it would presumably be weak and unstable because he does not have a majority coalition to back it up.

The governing coalition had been formed after the election in July 1993 that ended four decades of one-party conservative rule. It fell asunder in the pre-dawn hours Tuesday when the Socialists angrily withdrew because of political maneuvering by other coalition parties.

This surprising development dashed whatever hopes Mr. Hata had for a smooth transition, and kept Emperor Akihito waiting at the Imperial Palace, where he had been scheduled to give the new cabinet royal greetings Monday night.

Unless Mr. Hata can find a way to patch together a new majority, the prospect for Japanese government could be days, weeks, or months of stalemate. Among other things, the economic stimulus and the trade measures the United States has been pushing for will presumably be delayed indefinitely.

Japan's politicians have always relied heavily on the elite permanent bureaucracy to make policy, and that is presumably what will happen now as the political world tries to rebuild after this latest crisis. But the bureaucracy has been a champion of the status quo. It usually takes political leadership to force significant policy change.

With the Socialists' withdrawal, Mr. Hata was forced to delay the appointment of a cabinet, and thus the formal opening of his administration. Emerging from one meeting at about 3:30 A.M., the man who should have been celebrating the proudest day of his long political career wearily said he would try to name a cabinet late Tuesday.

Mr. Hata said he still hoped to persuade the Socialists to rejoin the coalition, but he said it was "conceivable" he would move ahead and form a government without them.

Mr. Hata could then try to function as well as possible without majority control in the Diet. Alternatively, it might be possible for him to lure enough new members to his coalition from other parties to build a new majority. The departure of the Socialists left Mr. Hata's coalition with 180 to 190 seats in the 511-seat lower house of parliament, far short of a majority.

It was Mr. Hata himself who triggered the Socialists' reaction with a sudden announcement.

See JAPAN, Page 4

Black Dream Comes True After Long Nightmare

By Bill Keller

JOHANNESBURG — For decades it was a distant dream. Then for a few years it seemed inevitable. Only in the closing days has it hit South Africans with the force of an electric charge that it is real.

Over the next few days, a black majority that has grown up enslaved by a misbegotten white ideology will become full citizens of their own country. Beginning Tuesday with prisoners and the bedridden, and continuing for two more days, they will vote.

On Wednesday, a state that not long ago ranked its populace by the thickness of their lips and the curl of their hair will submit to a constitution so protective of an egalitarian ideal that it prohibits discrimination on the basis of sex or gender, though no one here seems to know the distinction.

On May 10, unless fate intervenes or the polls are wildly wrong, Nelson Mandela, a man who languished 27 years in prison for the treason of considering himself his jailors' equal, will be inaugurated as president.

But that is only half, and perhaps the less amazing half, of what will transpire this week in South Africa. For what once

A half-million supervisors gather to monitor elections. Page 5.

seemed a confrontation of irreconcilable forces has ended in the most unusual collaboration Africa has ever seen.

Who among the liberation fighters could have imagined that, when white domination ended, the outgoing president would not depart for exile or irrelevance, but would step in to the job of vice president?

Or that the victors might be obliged to offer seats in the cabinet to such foes as Chief Mangosuthu Buthelezi, whose

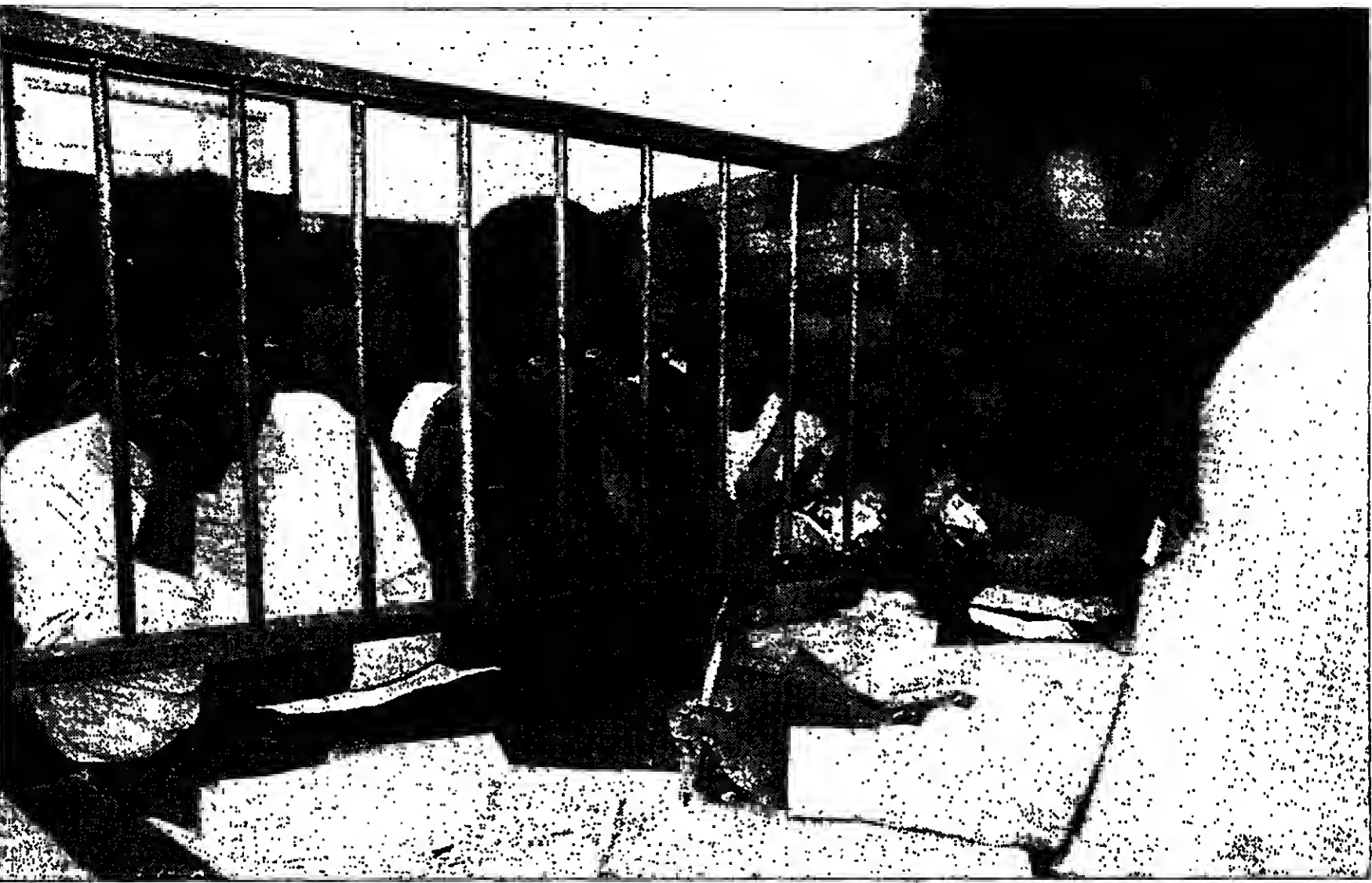
Zulu nationalist followers have been embroiled in a 10-year power struggle with Mr. Mandela's followers, and General Constand Viljoen, the white separatist leader?

Or that the white chief of the army and the white finance minister would be serious candidates to retain their jobs?

All of these are possible under a power-sharing formula crafted as a five-year expedient to heal the wounds of racial division and especially to reassure whites that they will not become the new oppressed.

"I never thought we would negotiate with the ones who took our youth and our lives," said Thandi Modise-Mkhwanazi, 35, who was a teenage guerrilla and spent nine years in prison. She is now deputy president of the African National Congress Women's League.

"I look at de Klerk and Buthelezi with bitterness," she said. See VOTE, Page 4



Residents of a nearby black township waiting Monday at a court in Viljoenskroon, in South Africa's conservative white heartland, for voting documents on the eve of elections.

NATO's Spin on Bosnia Ultimatum: Indecision Is Over

By Craig R. Whitney

BRUSSELS — NATO has decided to put the best possible face on the withdrawal of Bosnian Serbian forces from Gorazde after an ultimatum issued by the allies Friday to stop attacking then or face a stepped-up bombing campaign.

Even though United Nations observers in Gorazde reported the Serbs were vandalizing

the city's infrastructure as they pulled out, officials of the North Atlantic Treaty Organization said Monday that U.S. leadership had given the allies new resolve to learn from past failures, including a dispute with United Na-

NEWS ANALYSIS

tions officials Saturday over whether to start bombing them. NATO, they said, had shown that it was not going to walk away from Bosnia. Indecision in Washington and elsewhere is over — so went the message from the headquarters of the world's most powerful military alliance. But some officials here also acknowledge that NATO's credibility has more than once

come within a hair's breadth of being destroyed over the crisis in Bosnia.

The original failure was nearly a year ago, when Secretary of State Warren Christopher came to Europe and let the allies turn the United States down when he asked them to support air strikes against the Serbian attackers and lift the arms embargo on the Balkans so that the Bosnian government forces, mainly Muslims, could defend themselves.

The next failure was narrowly averted in February, when the Serbs kept pounding Sar-

A 4-month cease-fire is sought by a new, four-party "contact group" on Bosnia. Page 2.

jevo in disregard of a NATO threat issued last August, but never acted on, to use air power unless they stopped attacking the Bosnian capital. On Feb. 9, prodded by the United States, the allies finally issued a credible challenge to the Serbs to stop or face bombing, and the attackers withdrew their guns and tanks or turned them over to the United Nations after the Russians asked them to.

The third failure threatened to discredit the alliance in Gorazde — until last weekend, when the allies issued an ultimatum like the one in Sarajevo, though that was too late to save the lives of an estimated 715 people, mainly Mus-

See NATO, Page 2

Deutsche Bank Feels the Pain of Being Fooled

By Brandon Mitchener

FRANKFURT — Deutsche Bank AG, one of the most powerful financial institutions in Europe, said Monday it expects to have to write off "several hundred million marks" this year in losses on loans to a missing real estate magnate whom it called "a fraudster."

But the bank conceded that the greatest loss was to its reputation — for "letting ourselves be fooled."

"The material problems are probably containable, but the loss of face is more extensive," said Hilmar Kopper, the chairman of Deutsche Bank. "There is no doubt for us that he was a fraudster."

He said the bank had been the subject of "an almost unprecedented degree of scorn and ridicule" over the past two weeks.

The disappearance and subsequent bankruptcy of Jürgen Schneider, a real estate developer recently lauded as Germany's "construction king," came just three months after the near-collapse of a large German company in which the bank held a major stake. With that company — Metallgesellschaft AG — Deutsche Bank described itself as the victim of systematic deception regarding its risk.

But Mr. Kopper and two fellow members of the bank's board conceded mistakes in dealing with Mr. Schneider, including relying on the developer's past credibility even as signs mounted that he had trouble paying his bills and was concerned about the future of his business, Dr. Jürgen Schneider AG.

Bank officials revealed Monday that they had repeatedly questioned

See BANK, Page 4



Tomichi Murayama, center, the Socialist chairman, surrounded by guards as he left the prime minister's residence in Tokyo early Tuesday after his party quit the coalition.

Kiosk

U.S. to Halt Blockade of Jordan Port

ASCOT, England (Reuters) — The U.S. secretary of state, Warren M. Christopher, announced plans on Monday to replace the naval blockade of the Jordanian port of Aqaba with a land-based inspection system.

Mr. Christopher spoke after talks in Britain with King Hussein, who had argued that the blockade, which was imposed to enforce United Nations sanctions against Iraq, was severely damaging the Jordanian economy.

Mr. Christopher said the land-based inspections would be performed by Lloyd's Register of Shipping. He said he still needed to consult with other members of the coalition against Iraq but that he expected the new system to be in place "very promptly."

Books Page 4
Chess Page 4

Profits on Wall Street

NEW YORK — Stock prices jumped Monday, reflecting a spate of strong quarterly earnings reports by blue-chip companies. The Dow Jones industrial average gained 37.10 points, rising to 3,705.78, with a notable boost from Du Pont. (Page 10)

Newsstand Prices

| | |
|---------------------------|--------------------------|
| Andorra.....9.00 FF | Luxembourg 60 L. Fr |
| Antilles.....11.20 FF | Morocco.....12 Dh |
| Cameroon.....1.400 CFA | Qatar.....8.00 Rials |
| Egypt.....E.P. 5000 | Réunion.....11.20 FF |
| France.....9.00 FF | Saudi Arabia.....9.00 R. |
| Gabon.....9.00 FF | Senegal.....960 CFA |
| Greece.....300 Dr. | Spain.....200 Ptas |
| Ivory Coast.....1.120 CFA | Tunisia.....1.000 Din |
| Jordan.....1 JD | Turkey.....T.L. 15,000 |
| Lebanon.....US\$ 1.50 | U.A.E.8.50 Dirh |
| | U.S. Mil. (Eur.) \$1.10 |

| Dow Jones | Trib Index |
|------------|------------|
| Up 37.10 | Up 0.16% |
| 5,705.78 | 111.14 |
| The Dollar | Mon. close |
| Dm | 1.6788 |
| Pound | 1.4916 |
| Yen | 103.05 |
| FF | 5.7655 |

Clinton and Nixon: An Odd Couple's Common Ground

By R.W. Apple Jr.

WASHINGTON — They hardly seemed made for each other.

One was in his 80s, the other in his 40s, one a Republican, the other a Democrat. One was a straight arrow, painfully shy, a classic loner, conspicuously formal in dress and manner (though under pressure, as the Watergate tapes showed, he could swear like a stevedore); the other, a devotee of Elvis and the Beatles, gregarious to a fault, experimented with marijuana in his youth, developed a reputation as a lady's man and much prefers sweats to suits.

Their intellectual interests were different,

too; Bill Clinton is a domestic policy man par excellence and Richard Nixon's forte was always international affairs. And yet, after a fairly elaborate courtship, conducted through intermediaries, the two men formed a bond early in the Clinton presidency that lasted until Mr. Nixon's death in New York on Friday.

The respect and rapport that developed between them has been reflected in Mr. Clinton's generous statements and actions since Mr. Nixon's death.

The president announced that he would fly to California for Mr. Nixon's funeral on Wednesday. He told his aides that if the family wanted it (as it turned out, they did not), Mr. Nixon would be given a state funeral in Washington.

Watergate and his consequent resignation notwithstanding.

He ordered a day of national mourning, with all federal offices closed, in keeping with tradition.

He paid unstinted verbal tribute, saying Mr. Nixon had managed "to leave his mark on his times as few figures have done in our history."

Some of the president's aides were a little surprised. The Vietnam policies the young Bill Clinton protested against were Mr. Nixon's policies and the draft that he at first tried so hard to avoid was overseen by Mr. Nixon. His wife, Hillary Rodham Clinton, worked as a lawyer for the House Judiciary Committee as it weighed impeachment charges against Mr. Nixon.

See NIXON, Page 3

More Bombs Kill 12 in South Africa Terrorism

10 Die in Car Explosion Near Johannesburg on Eve of All-Race Election

By Paul Taylor

JOHANNESBURG — As a deadly election-eve spasm of terrorist bombings spread to several cities, South Africa's political leaders, election officials and security forces closed ranks to reassure a jittery public that it will be safe to vote this week.

On Monday morning a car bomb exploded at a black taxi stand in Germiston, just east of here, killing 10 and wounding 40, and Monday night a bomb was tossed into a bar frequented by blacks in Pretoria, killing two and wounding 21.

On Sunday, a car bomb exploded in central Johannesburg, killing nine and wounding 100.

No one has claimed responsibility for the attacks, but speculation from law enforcement sources centers on white rightists bent on destabilizing the transition from apartheid to a black majority rule that will culminate with the country's first all-race election.

"A group of desperate people," President Frederik W. de Klerk said Monday, have "declared war on the rest of this society."

"We will not rest until they have been tracked down, convicted and punished, as they deserve."

"We have come light years in four years and we will not be deterred," Johann Krieger, head of the Independent Electoral Commission, said Monday. "The vast majority of South Africans want to vote and will vote."

"The election will show how marginalized they are in our society," he said, speaking of the bombers.

The commission's chief monitor, Peter Harris, vowed that the voting would go on, "Bombs or no bombs."

Balloting will held on Tuesday for the elderly, the disabled, the infirm and for an estimated 250,000 South African citizens living abroad. The general public of some 22.7 million eligible voters will cast ballots Wednesday and Thursday at 9,000 stations around the country.

The South African Defense Force and the police will deploy more than 100,000 troops to provide security in and around polling stations.

"I'm very positive and optimistic," said a defense force spokesman, Gert Opperman, adding that he believed the security situation would have been far more dangerous had the Zulu-based Inkatha Freedom Party chosen not to join the election last week. "I don't think acts of terrorism and sabotage by the right wing has the same potential to upset the election," he said.

Although terrorist bombs are relatively rare in South Africa, political violence is not. Since Mr. de Klerk released the African National Congress president, Nelson Mandela, from prison four years ago, more than 15,000 people have lost their lives in political killings.

"It sounds cold-hearted to put it this way, but in some respects the violence has already been budgeted for in the national psyche," said David Welsh, a political scientist. "Everyone knew that the last weeks before the election would be the most dangerous time."

Most analysts doubted the attacks would significantly dampen turnout, which is expected to exceed 80 percent of eligible voters. To the contrary, there were indications from radio call-in shows and man-in-the-street interviews, that it might strengthen the electorate's resolve.

"I must vote," said Sibiso Ngubane, one of a large cluster of pedestrians who gathered across the street from the Germiston taxi stand Monday morning and gaped at the twisted remains of a car, parts of which were dangling from a tree. "If I run now from the people who did something like this, I will run for the rest of my life."

Lawrence Schleimer, a poll-taker, said that even though the victims of the terrorism have been predominantly black, the bombings might have more of a psychological impact on whites, because they occurred in cities rather than in the black townships.

"If anything, the bombs might help the ANC," he said. "Their supporters are more inclined to violence, while the supporters of the National Party are rather more timid."

Endless Parade of Arms Defines the Afghan Problem

By John Ward Anderson

HERAT, Afghanistan — Mortars and eight-foot rockets mounted on camels. Afghan mujahidin fighters toting Stinger missiles. There's nothing like a parade.

As if to prove it, the local warlord here pulled out all the stops last week for a huge procession marking the second anniversary of Liberation Day and the founding of the Islamic Republic of Afghanistan.

There was "Stalin's Organ" — a compact, lethal-looking rocket launcher with four rows of 10 rockets stacked on top of one another. There were 12mm howitzers, Luna surface-to-surface missiles with a range of 30 kilometers, SAM-7 surface-

to-air missiles and thousands of soldiers shouldering AK-47 assault rifles.

And the convener of the parade, Ismail Khan, who controls most of western Afghanistan, is not even considered one of the top military heavyweights of this faction-torn country, which is entering the third year of a civil war that has claimed more than 10,000 lives.

The extent of Ismail Khan's arsenal, most of it aging hardware left over from Afghanistan's 14-year war against the former Soviet Union and its Afghan protégé regime, seemed to surprise a group of Westerners here on a United Nations peace mission. They saw a rare glimpse of western Afghanistan, and the stocks of arms in the hands of local militias that have given

the country a reputation as the world's biggest weapons bazaar. Except for the local soccer team and two busloads of refugees bringing up the rear, the parade was a four-hour sampling of Ismail Khan's arsenal, including a few dozen Soviet-built tanks, communication vehicles, armored personnel carriers, demining tanks and anti-aircraft guns.

Helicopter gunships, transport planes and training jets roared overhead in deafening review.

Thousands of people lined the parade route, many clinging to trees or sitting on roofs and fences. Women, most of them wearing the blue or black *burqa* that covers the entire form except for a small mesh for the mouth, were segregated on one

See PARADE, Page 4

Italy's New Subclass Faces the Final Humiliation

By Alan Cowell
New York Times Service

ROME — In his prime, Gianni De Michelis was a natural for the headlines: His hair was long, his disco dancing renowned, his position in the inner circle of Italian politics beyond doubt. As foreign minister, he boogied the globe. As power broker in Rome, he took a suite in a Rome hotel and held court there.

Then came the fall. Mr. De Michelis, 53, was one of many leaders of the now near-defunct Socialist Party to be caught up in the "mani pulite" or "clean hands" investigation into political corruption. He received his first formal notification that he was a target of the inquiry in July 1992, just before a glittery party given in his honor by the former U.S. ambassador, Peter Secchia.

Magistrates in four cities have decided to investigate his purported involvement in unlawful party financing and bribery. The hotel suite is no more than a memory, and he acknowledged in an interview, he does not disco any more because his presence under the strobes might provoke embarrassing incidents.

If anyone wanted to discover how far Italy's mighty have fallen, they need look no further than Mr. De Michelis.

As much as he was the emblem of Italy's swagger through the 1980s, Mr. De Michelis has joined those who now project themselves as victims of the very system that nurtured them. With elections in March that swept a new political elite to power, this new subclass finds itself facing the final humiliation: prison.

When the country's new Parliament, dominated by the rightist alliance of Silvio Berlusconi, took office on April 15, members of the previous Parliament lost their immunity from arrest.

A full two-thirds of the more than 900 legislators were not re-elected, reflecting the new order Italians believed they were electing. Since April 15, four former lawmakers have been jailed. Twenty-two more could face a similar destiny.

That seems to have inspired a particularly marked humility among some of them.

"I am ready to accept my responsibilities," Mr. De Michelis said in an interview in his apartment in central Rome, looking out onto the second-century Doric columns of Piazza di Pietra. "The only thing I would like to see is fairness."

"I was considered a powerful man. Now, no more," Mr. De Michelis faces an array of charges. Magistrates in Milan, Venice, Rome and Bologna have opened inquiries into possible illegal party financing, bribery in return for public works contracts and misuse of development funds for the Third World.

With the exception of party financing, Mr. De Michelis proclaims his innocence. "I was not corrupt," he said. On the financing question, though, his views echo those of many of the thousands of industrialists and politicians caught up in the system.

Evoking the "specificity" of Italian politics, where, he said, a once-powerful Communist Party had to be contained, he argued that "the cost of politics in Italy was

higher than in other European countries, while legislation limited politicians' access to legal financing."

"The rules were wrong," he said, "and it was our principal mistake that we made the rules. We made the rules. We broke the rules."

Not only that, he said, "there was a high level of excess, probably too high a level of excess — personal misbehavior — some people became rich."

Not, of course, that he did. He lived, he said, on a post-tax politician's salary of around \$120,000 a year — enough for the hotel suite and the boogie sessions — plus the perks of office like free transportation. Now, he says, his outlay, along with his power, has diminished: His rent is no more than \$600 a month, and he is thinking of returning to his old job teaching chemistry at Venice University while he writes books on foreign policy. China, he thinks, would be a fitting theme.

The supposition that key investigators in one of the scandals — the Tangentopoli (Bribe City) affair — were soft-pedaling on what Italy's former Communists had been up to deepened last year when one investigator was dismissed after she began aggressively digging into the affairs of the left.

People like Mr. De Michelis have their suspicions, too. Last week, the most famous of the Milan investigators, Antonio Di Pietro, spent an hour in court insisting that illicit funds totaling some \$600,000 were paid to two former Communist leaders, Achille Occhetto and Massimo D'Alema.

"For anyone else, one word and they're under investigation," Mr. De Michelis said. "But did these two come under investigation? No."

Leftists in Milan Rally to Protest Conservatives

The Associated Press

MILAN — Leftist parties led huge rallies against Italy's new conservative leadership Monday on the anniversary of the revolt against Nazi Germany and its fascist allies.

An estimated 200,000 people gathered in Milan and hundreds of thousands attended events in other cities for the 49th anniversary of Liberation Day, which marks uprisings that helped defeat the Nazis in Italy and led to the downfall of Mussolini's fascist regime.

But many of the largest rallies were aimed at the rightist coalition led by Silvio Berlusconi that won parliamentary elections last month.

Marchers chanted slogans mocking Mr. Berlusconi and another key ally, the Northern League leader, Umberto Bossi.

The largest march in Milan was led by Achille Occhetto, secretary of the former Communists, now called the Democratic Party of the Left. The elections shut out leftist parties from power.

WORLD BRIEFS

No Resurgence of Anti-Semitism, Russian Prime Minister Tells Rabin

MOSCOW (NYT) — Prime Minister Yitzhak Rabin, the highest-ranking Israeli official ever to come to Moscow, heard a promise Monday from the Russian prime minister that a new wave of anti-Semitism could not be provoked in Russia.

Mr. Rabin, whose visit here has been marked by emotional meetings with Moscow's Jews, has been seeking public assurances from high Russian officials that they will act against manifestations of anti-Semitism. He is also here to discuss prospects for advancing the Mideast peace talks, which the Russians are sponsoring with Washington.

Since the ultranationalist Vladimir V. Zhirinovskiy, rode xenophobia and economic fears to win nearly a quarter of the popular vote in December's elections, the never dormant fears of Russia's Jews have been reawakened, and more have expressed interest in emigrating. Mr. Zhirinovskiy, despite having a Jewish father, has made intermittent anti-Semitic remarks, though he denies being anti-Semitic.

After meeting for two hours with Mr. Rabin and signing a set of economic and tax agreements, Prime Minister Viktor S. Chernomyrdin said that "no Zhirinovskiy will be able to incite" a serious upsurge in anti-Semitism in Russia. "I can tell you unequivocally that this will not happen."

Poland Gives NATO a Plan for Ties

BRUSSELS (AP) — Poland on Monday became the first nation to give NATO its plans for developing military cooperation under the Western alliance's Partnership for Peace program for former foes in Eastern Europe.

Defense Minister Piotr Kołodziejczyk presented an 11-page document to officials of the North Atlantic Treaty Organization outlining Poland's priorities within the program.

He said they included improving compatibility between equipment and procedures, tighter communications between the Polish general staff and NATO headquarters, and cooperation in air defense. Poland is one of 14 Central and East European nations to sign up for Partnership for Peace, launched by the alliance in January.

Haitian Soldiers Said to Massacre 23

PORT-AU-PRINCE, Haiti (AP) — Soldiers massacred at least 23 fishermen and merchants in western Haiti near Gonaïves, witnesses and human rights advocates said Monday.

After raiding a stronghold of the ousted president, the Reverend Jean-Bertrand Aristide, and searching for supporters of the exiled leader, the soldiers boarded rowboats and fired at people unloading fish, firewood and other supplies on the seaside slum of Raboteau near Gonaïves, 100 miles from the capital, Port-au-Prince, according to witnesses. The attack took place Saturday but was first reported by Haitian radio Monday.

The killings come as Washington has toughened its stance against the military, which has dominated Haiti since ousting Aristide in a bloody 1991 coup.

East German Charged in Spy Case

KARLSRUHE, Germany (AP) — A former East German general has been charged with treason for allegedly running a spy ring that passed secret information about the North Atlantic Treaty Organization to the Soviet Union, the federal prosecutor's office said Monday.

The former lieutenant general, identified only as Alfred K., 63, is charged with heading a team of East German agents from 1982 to 1990 that obtained information about the alliance's military goals and technical capabilities.

Three agents who worked under the former general have been convicted and given prison terms of five to 10 years.

Closure of Ex-Soviet Reactors Urged

CHAMBERY, France (Reuters) — The French environment minister, Michel Barnier, said Monday that Ukraine's Chernobyl plant and 14 other nuclear reactors in the former Soviet Union must be closed.

These reactors have been widely reported as deteriorating. Mr. Barnier, addressing a seminar on the consequences of the world's worst commercial nuclear disaster at Chernobyl eight years ago, also called for more international aid to help stem the risk of nuclear contamination from former Soviet republics.

Ukraine has said that urgently needed nuclear safety measures would cost \$4 billion and that it could not afford to close down its Chernobyl plant, which blew up on April 26, 1986, killing at least 31 and spewing radioactive dust over Europe.

TRAVEL UPDATE

Old Sri Lankan Hotel to Get Face-Lift

COLOMBO (AFP) — One of the world's oldest hotels, the colonial-style Galle Face in Colombo, is to have a refurbishment.

Beginning in July, the 130-year-old landmark of the Colombo seafront will turn its management over to Raffles of Singapore, which plans to restore the building.

But the chairman of Galle Face Hotel, Cyril Gardiner, says the timber floors, antique carved screens and writers of a similar vintage will remain. "Everything will be old style. But the machines and equipment will be the very latest," Mr. Gardiner said.

Trans World Airlines said it was renewing its free upgrade program for full-fare business-class passengers traveling to and from Europe between May 1 through Aug. 31.

The first international air route the Palestinians will operate under self-rule will link Gaza with Cairo, the Palestine Liberation Organization's chief negotiator, Nabil Shaath, said. A Palestinian company and the Egyptian airline Air Sinai will fly the route.

A total of 142 hikers, skiers and climbers died in the Swiss Alps in 1993, up by 18 from the previous year, the Swiss Alpine Club said. The number of people rescued in the mountains last year compared to 1992 declined 13 percent to 1,592 people, the club said.

Calm winds and trenches dug by fire fighters have helped control a two-week-old fire just short of a nesting area of the rare giant tortoise in the Galapagos Islands off Ecuador.

Diplomacy Widens For Peace in Bosnia

'Contact Group' to Seek Truce

By John M. Goshko
Washington Post Service

LONDON — The United States agreed Monday to join with Russia, the European Union and the United Nations to establish a coordinating mechanism that will attempt to unify the international effort to end the bloody civil war in Bosnia-Herzegovina.

Following a round-robin of consultations among senior diplomats who gathered here Monday, Secretary of State Warren M. Christopher and Foreign Secretary Douglas Hurd jointly announced Monday night that the countries involved were establishing a "contact group" of working-level officials, who have been involved in efforts to mediate the Balkan conflict.

A senior U.S. official said that the group would work toward a cease-fire throughout Bosnia to allow peace negotiations and to achieve agreement on what he called "the parameters of a permanent negotiated settlement."

Reuters reported that the group would seek a cease-fire lasting four months.

[In Washington, President Bill Clinton said Monday that the North Atlantic Treaty Organization and the United Nations were "together" on Bosnia policy, and that an agreement by Bosnian

Serbs to lift the siege of Gorazde should give new impetus to diplomacy, Reuters reported.

"I think we're all together from here on in," Mr. Clinton said. Understandings on what will and will not trigger the use of NATO air power in Bosnia "are in proper order now," he said.

The senior U.S. official said outside diplomats agreed that a settlement should be along the lines of proposals for preserving the territorial integrity of Bosnia within a loose confederation of Serbian, Muslim and Croatian areas.

The Serbs have occupied more than 70 percent of Bosnia's territory, although past settlement proposals by outside mediators have called for giving 51 percent of the territory to the Muslims and Croats and 49 percent to the Serbs.

The U.S. official acknowledged that so far the Serbs had shown no disposition to make the territorial concessions that would achieve that ratio.

However, both Mr. Christopher and Mr. Hurd spoke in unusually tough terms about what they called the international community's growing impatience at the unwillingness of the Serbs to stop trying to achieve their goals through military aggression and their reluctance to surrender territory.



A soldier guarding trucks Monday near Gorazde. They will be used by United Nations peacekeeping forces in the former Yugoslavia.

"UN peacekeeping and air strikes are useful, but such measures don't add up to a negotiated settlement," Mr. Hurd said. "That must be based on Serb withdrawal from a lot of the land they now hold, if they wish a durable future for their state and their children."

Mr. Christopher, responding to questions about why the United States and its NATO allies had waited so long to threaten the Serbs, said:

"We had promises from the Serbs made to the U.N. and to their long-time allies, the Russians. Those promises were reelected upon. When it became apparent they wouldn't be lived up to, we turned to our NATO partners to make clear that this kind of brutality and killing has to end."

Mr. Hurd and Mr. Christopher acknowledged that the "contact group's" work could be a prelude to an international conference on

Bosnia or a meeting of foreign ministers from concerned countries. But they stressed that next steps would not be decided until there was a clearer picture of what the group would be able to accomplish in the next two or three weeks.

The United States will be represented on the group by Charles E. Redman, the U.S. special envoy for the Balkan conflict.

Vitali I. Churkin, the special representative of President Boris N.

Yeltsin for the former Yugoslavia, will represent Russia. Britain, France and Germany also will contribute officials, who will represent both the European Union and the United Nations.

Mr. Churkin was among the diplomats involved in the conferences in London on Monday, and Mr. Christopher will meet the Russian foreign minister, Andrei V. Kozyrev, in Geneva on Tuesday for further discussions.

Serbs Continue Gorazde Pullback but Block UN Aid Convoy

Compiled by Our Staff From Dispatches

SARAJEVO, Bosnia-Herzegovina — Bosnian Serbs blocked an aid convoy for Gorazde on Monday despite pledges to allow unrestricted access. But they appeared to be withdrawing heavy weapons as demanded by the North Atlantic Treaty Organization.

For the most part, the Serbs halted their assault on Gorazde on Sunday after NATO threatened air strikes if they did not cease fire and

withdraw armor and artillery outside a three-kilometer radius.

"We have good news from Gorazde," said a United Nations spokesman, Major Guy Violet. "The situation is quiet. There's some sporadic small arms fire, but it's very little."

The United Nations evacuated another 91 seriously wounded or sick people, bringing the total airlifted out of the battered Muslim city to 177 in the past two days.

UN aid officials planned to evacuate 600 people wounded in three weeks of intense shelling by Serbian forces. The Serbs ended their onslaught Sunday under the threat of NATO bombing raids.

Another UN spokesman, Commander Eric Chapeman, said there were indications the Serbs were pulling farther back to meet the early Wednesday deadline NATO set for a withdrawal of heavy weapons 20 kilometers from Gorazde.

NATO has also demanded freedom of movement for UN personnel and unrestricted access for humanitarian convoys to Gorazde and five other Muslim enclaves the United Nations has designated "safe areas."

About 350 peacekeepers were deployed in Gorazde over the weekend, and a humanitarian convoy delivered 90 tons of aid on Sunday.

But Bosnian Serbs blocked a second aid convoy at the border on Monday, claiming it had no clearance, aid workers said. The convoy, which had left Belgrade with 80 tons of food, was to try again Tuesday.

"They are delaying the convoy," said Peter Kessler, a spokesman for the UN High Commissioner for Refugees. "There is no freedom of movement."

The Bosnian Serbian Army said

in a statement that it was completing the pullout of its heavy weapons beyond the three-kilometer radius. It said Bosnian government forces were violating the cease-fire with sniper fire.

As they pulled back Sunday, the Serbs burned houses and blew up a water treatment plant, UN officials said.

The lieutenant general commanding UN troops in Bosnia, Sir Michael Rose, said he believed the Serbs would meet the alliance's deadline.

"I am fairly confident they will," he told the BBC. "I believe they are actually withdrawing at the moment. We have seen many signs of that."

The UN special envoy in the former Yugoslavia, Yasushi Akashi, has warned the Serbs over their delay in meeting the Sunday deadline for the initial pullback, saying

the United Nations might not be as flexible over the second NATO ultimatum and its Wednesday deadline.

British and French helicopters resumed the evacuation of wounded but UN aid officials said one British aircraft arrived back empty because there were no patients waiting to be airlifted.

They said Gorazde hospital had been unable to accommodate all the wounded and many were lodged in nearby houses. They will have to be rounded up before the evacuation resumes on Tuesday.

A UN spokesman said extra peacekeeping forces were deployed early Monday along front lines around Gorazde.

The new UN contingent joined the 200 peacekeeping troops already on the ground, a spokesman said. (AP, Reuters)

NATO: Allies Say Deadline for Serbian Pullout From Gorazde Shows That Indecision Is Over

Continued from Page 1

lms, who were killed during three weeks of shelling there.

Even on Saturday, after the ultimatum, senior NATO officials feared the alliance's credibility was at stake when the senior UN official in Zagreb refused to give NATO military commanders the go-ahead to start a bombing campaign even though Serbian shells were still falling on the city.

The UN official, Yasushi Akashi, said he wanted to give the Serbs time to fulfill an agreement to pull back that he had just negotiated with them in Belgrade. NATO officials say that the alliance's secret-

tary-general, Manfred Wörner, called Secretary-General Butros Butros Ghali of the United Nations on Saturday to emphasize that NATO's and the UN's credibility were at stake.

Mr. Butros Ghali, who had called on the allies to authorize him to call in air strikes to stop the suffering of Gorazde, then issued a statement emphasizing his readiness to do so. NATO set a deadline

—2:01 A.M. local time Wednesday for the Serbs to withdraw all their artillery pieces, tanks, mortars, rocket-launchers and other heavy weapons from a 20-kilometer zone around Gorazde.

Air strikes will be authorized if the Serbs do not make that withdrawal, the head of UN peacekeeping operations said Monday in New York. Agence France-Presse reported. Kofi Annan, UN under-

secretary-general for peacekeeping, said that there was now "excellent collaboration" between the United Nations and NATO.

If the Serbs meet the deadline, officials here say that NATO will not activate its detailed plans for a series of heavy air strikes, phased to hit just heavy weapons but Bosnian Serbian military combat support installations and other targets

of military significance that have not been hit before.

Other NATO officials said they were confident that NATO and the UN were now on the same wavelength.

If the Serbs do finally leave Gorazde alone, and do not resume attacks on Sarajevo, they could still challenge the allies in four other places designated by the UN as "safe areas" nearly a year ago and taken under NATO protection last weekend with ultimatum like the one in Gorazde. The other safe areas are Bihać, Srebrenica, Tuzla and Zepa.

What is still lacking is a coherent military, political, and diplomatic strategy to end the war and demonstrate that the alliance conceived to fend off a Soviet threat that no longer exists, can halt or deter the threat of widespread ethnic violence elsewhere.

Officials here saw hope in diplomatic contacts under way in London and Geneva this week that NATO's military resolve will be complemented by new determination to find a negotiated solution.

"The Spanish Civil War turned into a lesson in international failure," one diplomat said, "but in Bosnia we are building on the lessons we have learned from our previous insufficiencies."

VACHERON CONSTANTIN
Geneva, since 1755

To call from country to country, or back to the U.S., dial the WorldPhone number of the country you're calling from.

PROMOTE FOREIGN AFFAIRS

| | | | | | | | | | |
|--|------------------|--|----------------|------------|------------------|---|------------------|--------------------------------|----------------|
| Amigan (Available from public payphones only) | #2 | Cyprus | 080-90000 | Guatemala | 189 | Netherlands | 06-022-91-22 | Spain | 900-99-0014 |
| Argentina | 001-800-333-1114 | Czech Republic | 00-42-000112 | Haiti | 001-800-444-1234 | Netherlands Antilles | 001-800-950-1022 | St. Lucia | 191-997-0001 |
| Australia | 022-903-012 | Denmark | 8001-0022 | Honduras | 001-800-674-7000 | Nicaragua | | Sweden | 020-795-922 |
| Bahamas | 1-800-624-1000 | Dominican Republic | 1-800-751-6024 | Hungary | 007-800-01411 | (Outside of Managua, dial 02 first.) | 166 | Switzerland | 155-0222 |
| Bahrain | 800-002 | Ecuador | | Iceland | 999-002 | Paraguay | 800-19912 | Trinidad & Tobago | |
| Belgium | 0800-10012 | Egypt | 355-5770 | Ireland | 177-150-2727 | Panama | 108 | (SPECIAL PHONES ONLY) | |
| Bermuda | 1-800-625-0464 | El Salvador | 395 | Italy | 172-1022 | Military Bases | 2810-108 | United Kingdom | 0800-89-0222 |
| Bolivia | 0-800-1222 | Finland | 9800-102-80 | Jamaica | 800-674-7000 | Peru (Outside of Lima, dial 190 first.) | 008-11-800 | U.S. using BT | 0800-89-0222 |
| Brazil | 000-8012 | France | 199-00-19 | Kenya | 001-800-11 | Poland | 001-190 | To call the U.S. using MERCURY | 0500-800-8007 |
| Canada | 1-800-888-8000 | Gambia | 001-800-11 | Lesotho | 001-800-11 | Portugal | 05-017-1234 | Uruguay | 000-412 |
| Cayman Islands | 1-800-624-1000 | Germany | 0130-0012 | Luxembourg | 0800-0112 | Puerto Rico | 1-800-866-2065 | U.S. Virgin Islands | 1-800-888-8000 |
| Chile | 007-0316 | (Limited availability in eastern Germany.) | | Mexico | 00-800-1211 | San Marino | 172-1022 | Vatican City | 172-1022 |
| Colombia | 980-16-0001 | Greece | 00-800-1211 | Morocco | 1-800-624-8721 | Slovak Republic | 00-42-000112 | Venezuela | 800-1114-40 |
| Costa Rica | 162 | Grenada | | | | South Africa | 0800-99-0011 | | |

Use your MCI Card, local telephone card or call collect...all in the same low rates.
 (C) Country-to-country calling available. May not be available within all international boundaries. * Certain restrictions apply. * Limited availability. * Wait for second dial tone. * Available from LATA 71 public payphones only. * Rate depends on call origin in Mexico. * International communication carrier. * Not available from public pay phones. * Public pay phones require deposit of coin or phone card for dial tone.

WorldPhone Let It Take You Around the World.
From MCI

THE AMERICAS / RAIN ON A PC PARADE

Girls Have Their Day, Drawing Grumbles From the Boys

By Barbara Vobejda

WASHINGTON — It began as a simple idea: a take-your-daughter-to-work day, when girls could step into a world of work opportunities they rarely get to see.

But in modern American fashion, what was simple and spontaneous has somehow become complicated.

In the midst of a blossoming campaign to broaden the young female horizon, strains of discontent have begun to trickle forth. Not as organized as a protest, nor as angry as a backlash, the complaints have been offered almost apologetically. What about boys? What about the daughters of cleaning women and homemakers? Shouldn't girls be in school learning to read and write rather than visiting an office?

Sharlene Hesse-Biber, a Boston College sociologist, said: "I hate to rain on the parade. Yes, it's a nice occasion for some daughters." But the Take Our Daughters to Work Day, launched last year by the Ms. Foundation for Women, is mostly for the daughters of "white, educated women who have made it," she said.

"What about those not-so-lucky daughters who have to deal with the fact their mothers have to take two jobs to support the family?" she asked. "What

about take your daughter to work and experience sexual harassment, or take your daughter to work and experience low wages?"

But these and other grievances have been all but smothered by a much louder chorus of enthusiasm.

Planned initially as a New York event last year, the concept leaped from city to city, propelled by women's organizations, businesses, government agencies and a pent-up enthusiasm among parents eager to share work space with their girls.

What became a phenomenal success — more than a million girls participated — has this year mushroomed into something akin to a national holiday. The "massive consciousness-raising exercise" scheduled for Thursday may include several million girls, said the Ms. Foundation president, Marie C. Wilson. The idea has even vaulted overseas — to Africa, Japan, Ireland, Britain and Puerto Rico.

In the United States, hundreds of corporations, including AT&T and IBM, are sponsoring or participating. Girls will be spending time with the Joint Chiefs of Staff, in garment factories, in the White House, with an astronaut, and with police officers. They will host a local radio talk show in Chattanooga, Tennessee, and serve as federal customs agents in Detroit.

Interstate Hotels, a Pittsburgh-based hotel management company, urged its 80 hotels to support the effort. As a result, girls will be checking in guests at the Sheraton in Springfield, Massachusetts, and making pizzas at the San Diego Marriott.

Ms. Wilson said her foundation's plan was, simply, to focus the nation's attention on girls and show them the possibilities for rewarding careers.

"The minute a girl walks into an office," she said, "people are going to be thinking not about what a cute dress she has on. She will get addressed about what her dreams are, what she wants to do."

Behind this "surprisingly elegant" idea, Ms. Wilson said, is a much broader hope: to avoid what seems to be a troubled period for many girls, from age 9 to 12. Research shows girls often lose their self-confidence in the middle-school years, falter academically and are more likely to become depressed than boys.

"Everybody wants a different life for their daughters," she said, and that is why this day has been adopted with religious fervor.

But maybe all those months between the first and second annual event gave people too much time to think and rethink the subtleties. Revisions, post-revisions and disturbing subtleties emerged. An obvious one was the boy problem.

The day was barely off the drawing board when the outcry began: What about boys?

But every day is boy's day, the organizers answered, clearly annoyed. They were backed up by female academics who study precisely what it is that makes the workplace a man's place.

"Every day, boys learn about the roles open to them," said Ellen Fagnerson, who teaches management at George Mason University and wrote a book titled "Women in Management."

Beverly LaHaye, president of Concerned Women for America, contends that the whole notion of a take-your-daughter-to-work day "is another feminist project to put against homemakers and stay-at-home moms."

"It's another effort to make motherhood an illegitimate profession."

Somewhat ironically, her perspective overlaps — even if briefly — with that of Miss Hesse-Biber, the Boston College sociologist. Miss Hesse-Biber suggested a day where dads stay at home with their sons, "to look at the invisible work women do to support the intellectual work men do."

To those at the Ms. Foundation, the grumbling simply underscores their argument: Society is always signaling to girls that they're not worthy of attention just for being themselves.

★ POLITICAL NOTES ★

New Building at Dam Spares No Expense

WASHINGTON — The government is building a \$119 million visitors center at Hoover Dam near Las Vegas, probably the most expensive such tourist stop ever financed by taxpayer dollars.

Daniel P. Beard, the new commissioner for the Bureau of Reclamation, speaks in a tone of disbelief when he relates how he first learned about the center's cost.

"I walked in, and somebody says, 'You're building a hundred-million-dollar building,' and I say, 'You're crazy. You can't spend that much money on one building.' Well, I was wrong."

The Hoover Dam visitors center is a virtual stereotype of the ills associated with federal spending: cost overruns, management indifference and lack of oversight.

Congress appropriated \$32 million in 1984, costs ballooned, construction continued, millions more were committed, and apparently no one at the Interior Department, at the Office of Management and Budget or in Congress asked for a spending moratorium or review.

"Who's responsible? Well, everybody and nobody," said Mr. Beard, who took over last May as head of the reclamation bureau, an arm of the Interior Department.

Last week, after touring the visitors center, Mr. Beard said: "To me, it's a tragedy that we spent this much money. It destroys the credibility of federal agencies."

The construction and interest costs on the visitors center are projected to hit \$119 million before its opening later this year. That exceeds the \$90 million price tag of the recently opened U.S. Holocaust Memorial Museum. The most expensive new visitor center ever built by the National Park Service — at the New River Gorge in West Virginia — cost \$5.3 million.

Mr. Beard and Senator Harry M. Reid, Democrat of Nevada, last year asked for an inspector-general's investigation and a staff review of why costs were allowed to soar at Hoover Dam. After the studies are finished, Mr. Beard said, he will recommend "changes on how we present issues to Congress and make sure that we do a better job of being honest and open with people."

The dam — erected during the Depression to convert the energy of the Colorado River into electricity for Nevada, Arizona and California — attracts up to 1 million tourists each year. Lake Mead, the reservoir upstream from the dam, is the largest artificial lake in the United States. (WP)



Supporters of Armando Calderón Sol, the governing party's candidate, celebrating his election victory in the capital, San Salvador.

Rightist Wins Handily in El Salvador

By Douglas Farah

SAN SALVADOR — A rightist presidential candidate, Armando Calderón Sol, has won a resounding victory in El Salvador's elections, according to preliminary results.

The first official results of the Supreme Electoral Council, based on 45 percent of ballots counted, gave Mr. Calderón 66 percent of the vote in the runoff elections, which took place Sunday. Leaders of his party, the Republican National Alliance, declared him president and took to the streets to celebrate.

Rubén Zamora, the candidate of a three-party leftist coalition, received about 34 percent. His group includes former Marxist

guerrillas of the Farabundo Martí National Liberation Front.

Mr. Zamora conceded the elections, saying he was happy that the coalition had become the nation's second-largest political force, despite having little prior electoral experience.

The Farabundo Martí organization participated in elections for the first time, after years of trying to impede the voting by blowing up electric lines, sabotaging transportation and threatening to kill those who voted.

Initial results showed that only 45 percent of the 2.5 million eligible voters turned out.

El Salvador was a key battleground of the Cold War in the 1980s, and the United States poured \$6 billion in economic and military aid into the nation to defeat the Marxist guerrillas.

But with United Nations mediation, the outgoing president, Alfredo Cristiani, and the guerrillas signed a peace agreement in February 1992. In exchange for the guerrillas laying down their weapons and becoming a legal political party, the government agreed to sweeping changes in the military, including the retirement of more than 100 officers believed responsible for widespread human rights abuses.

Mr. Calderón said he had received a "clear, unquestionable mandate" to govern and added that his "historic challenge" was to unite the country and consolidate democracy.

Both Mr. Calderón and Mr. Zamora promised to continue Mr. Cristiani's free market policies. Both candidates agreed that combating widespread poverty and illiteracy would be the main challenge of the new government.

High Court to Hear Death Row Appeal

By Linda Greenhouse

WASHINGTON — The Supreme Court on Monday accepted a death penalty appeal that could produce an important ruling on how federal courts should evaluate errors in state criminal trials that lead to convictions and death sentences.

The case is an appeal by an inmate on Louisiana's death row who is raising several challenges to his 1984 murder conviction. Among his arguments are that the prosecution suppressed evidence that could have persuaded the jury that he was framed, and that his own defense lawyer fell below minimal standards of competence.

In a ruling in October, the U.S. Court of Appeals for the Fifth Circuit, in New Orleans, denied his petition for a writ of habeas corpus on the ground that, in light of the "overwhelming evidence" of his guilt, the inmate had not shown that the errors had enough impact on the jury to have changed the outcome of the trial.

The question for the justices now appears to be whether the Fifth Circuit applied the proper standard or whether, by contrast, the state should have been required to show that any errors in the trial either had no effect on the outcome or were "harmless beyond a reasonable doubt."

In appeals challenging the conduct of a trial, the critical issue is often which side has the burden of showing whether any errors had an

impact on the outcome. The Supreme Court's long-standing approach was to require the state to show that any errors were harmless; if the state could not meet this burden, the defendant prevailed.

But in a 5-to-4 ruling last year, the court changed the rules for a category of habeas corpus cases, for the first time giving the defense the burden of proving that the state's mistakes at trial "had a substantial and injurious effect or influence in determining the jury's verdict."

That ruling, in *Brecht v. Abrahamson*, did not involve a death penalty. The court may have granted review in the new case to decide whether a death sentence changes the context of a habeas corpus case sufficiently to require the federal courts to conduct a more searching examination to make sure that any errors at trial did not affect the conviction or sentence.

In the new case, *Kyles v. Whitley*, the Fifth Circuit majority applied the new rule of the *Brecht* decision in rejecting the inmate's appeal. The vote on the Fifth Circuit panel was 2 to 1, with Judge Carolyn Dineen King writing a strong dissenting opinion.

"For the first time in my 14 years on this court," Judge King wrote, "during which I have participated in the decision of literally dozens of capital habeas cases, I have serious reservations about whether the state has sentenced to death the right man."

Special Investigations said he was an SS guard at the Gusen concentration camp in Austria.

NYT, AP

Away From Politics

• A mountain lion apparently attacked and killed a jogger on a trail near Cool, California. The body of Barbara Schoener, 40, had claw marks, and sheriff's deputies found animal hairs that will be analyzed.

There were signs the body had been dragged down a hillside.

Special Investigations said he was an SS guard at the Gusen concentration camp in Austria.

NYT, AP

Nixon Has Last Word, Criticizing Clinton

Compiled by Our Staff From Dispatches

NEW YORK — Richard Nixon, in his final book, takes sharp issue with President Bill Clinton's foreign policy, saying the United States should have taken the lead over Bosnia and handled crises with China and Somalia differently.

In excerpts from the book "Beyond Peace," published in Time magazine, Mr. Nixon also faults the president's health care plan as representing "the ultimate revenge of the 1960s generation."

He said the plan "is less a prescription for better health care than a blueprint for the takeover by the

federal government of one-seventh of the nation's economy."

On Bosnia, Mr. Nixon said, "Because we are the last remaining superpower, no crisis is irrelevant to our interests."

He added that the United States should have taken the lead, short of committing ground troops to the area, so that Serbian aggression could have been blunted.

"Our failure to do so has tarnished our reputation as an even-handed player on the international stage and contributed to an image promoted by extreme Muslim fundamentalism that the West is callous to the fate of Muslim nationals

but protective of Christian and Jewish nations," he wrote.

He said U.S. lectures to China on human rights were imprudent in the light of China's economic power and within a decade will be irrelevant.

Speaking of that power and those lectures, he wrote: "Within two decades, it will make them laughable. By then the Chinese may threaten to withhold most-favored-nation status from the United States unless we do more to improve living standards in Detroit, Harlem and South Central Los Angeles."

The first copies of "Beyond Peace" will come off the presses Wednesday, the day of Mr. Nixon's funeral, his publisher, Harold Evans, said Monday. (Reuters, AP)

how not to conduct U.S. foreign policy.

"What began as a highly popular humanitarian relief program under President Bush became a highly controversial UN nation-building project with President Clinton."

Random House is rushing the book into print this week to take advantage of what the publisher called a "considerable demand to read Mr. Nixon's last words and testimony."

The first copies of "Beyond Peace" will come off the presses Wednesday, the day of Mr. Nixon's funeral, his publisher, Harold Evans, said Monday. (Reuters, AP)

NIXON: A Young President's Strong Rapport With an Elder Statesman

Continued from Page 1

counsel and holds the same job under Mr. Clinton, said that even Mr. Carter, who won in 1976 largely by condemning the moral and political standards of the Nixon era, developed a rapport with Mr. Nixon and drew close to him.

In the present case, there was a telling precedent. When former President Lyndon B. Johnson died in January 1973, Mr. Nixon was president. He had been re-elected, after a divisive campaign against Senator George McGovern, only two months before.

Mr. Nixon not only attended Mr. Johnson's funeral at a Washington church, but also went to the Capitol to view the body lying in state.

Although several Clinton aides said there had been little discussion about the politics of the matter, one top White House official said that the president "had everything to gain and nothing to lose by acting magnanimously and assuming a proper presidential dignity."

Clintonites could hardly condemn him for doing so; Nixonians, most of them presumably unfriendly to the present incumbent of the Oval Office, just might soften their opposition.

More than anything else, however, it was Russia — long a preoccupation of Mr. Nixon, now one of the biggest problems facing Mr. Clinton — that sealed their relationship. A couple of weeks ago, the former president sent to the

White House a letter analyzing the situation in Russia on the basis of his recent visit there.

Mr. Clinton told aides at the time that he had never read anything as good on the subject, and after Mr. Nixon's death, he said on television, "I was incredibly impressed with the energy and rigor he brought to analyzing this issue."

As is so often the case in politics, each of the men had something the other wanted: Mr. Clinton, the foreign-policy neophyte, gained credibility through his association with Mr. Nixon, the elder statesman, and he mentioned it often. Mr. Nixon, determined to do all he could to edge closer to the center of power as a final step in his self-rehabilitation campaign, had a bet-

ter chance with Mr. Clinton than with his Republican predecessors, who were wary of association with a Republican who had sullied the party's name.

THE CASH MACHINE
Instant printing T-shirts, coffee-mugs, posters and much more.

11,000 cash per day possible. Coffee-mug systems from \$5,000, T-shirt and T-shirt systems from \$3,000. Special backgrounds (photo phone) are stored in the computer and can be combined with your customers' photos. Systems are easy to transport in the average car. No stress being involved. Set up in back traffic area and customers come to you. Simple to operate. No special qualifications required. Immediate delivery. (Wholesale prices for resellers).

KEMBA Dept. 2391, Portsmouth 17 08 40, 04-00777, Portsmouth 17 08 40, Tel. 44-08-74 75 08, Telex 41 27 18, Telex 44-08-75 22 74

The American Chamber of Commerce in France & The American University of Paris present

Seminar on NEGOTIATION

conducted by professors Deborah M. Kolb & Jeffrey Z. Rubin of THE PROGRAM ON NEGOTIATION OF HARVARD LAW SCHOOL

- One-and-a-half-day seminar
- Designed for senior management
- Presents negotiating strategies & tactics

Conducted in English

Thursday, May 19 & Friday, May 20, 1994 at the Hotel Talleyrand, U.S. Consulate, Paris

Contact: The American University of Paris Tel.: (33-1) 47.20.44.99 Fax: (33-1) 47.20.45.64

S.T. Dupont PARIS



Prêt-à-Porter Masculin

BOULVARD

58, AVENUE MONTAIGNE - PARIS 8^e - TEL.: 45.61.08.39 64, RUE DU FAUBOURG-SAINT-HONORÉ - PARIS 8^e - TEL.: 42.66.05.33

Hôtel du Rhône

GENEVA

Our impressive renovation is complete. As a matter of fact, we have excellent business facilities.

Geneva's first business address in the finest location.

one of The Leading Hotels of the World. The Swiss Leading Hotels

TEL. (41 22) 731 98 31 FAX (41 22) 732 45 58

A WEEK IN THE LIFE OF THE TRIB

| | | | | | |
|----------------------------------|--|------------------------|----------------------|------------------------------|---|
| Monday MONDAY SPORTS | Thursday HEALTH/SCIENCE | POLITICS AND ECONOMICS | THE ARTS AND SCIENCE | BOOKS AND TRAVEL | A LIVELY ARRAY OF COMICS |
| Tuesday STYLE | Friday LEISURE | BUSINESS AND FINANCE | FOOD AND FASHION | BRIDGE AND CHESS | |
| Wednesday STAGE ENTERTAINMENT | Saturday-Sunday ART/ THE MONEY REPORT | OPINION AND COMMENTARY | FILM AND THEATER | THE NEW YORK TIMES CROSSWORD | PULITZER PRIZE WINNING FEATURE COLUMNISTS |

Don't miss out. Make sure you get your copy of the IHT every day.

Herald Tribune

Bipartisan Challenges to Mideast Talks

By Clyde Haberman
New York Times Service

JERUSALEM — As Israeli and Palestinian negotiators wrestled in Cairo with their still-unfinished peace agreement, influential political figures on both sides Monday challenged the legitimacy of the negotiations and said they would not be bound by the results.

On the Palestinian side, attacks on the Cairo talks were led by Haidar Abdel-Shafi, who headed the Palestinian delegation during formal peace negotiations in Washington.

On the Israeli side, the opposition leader, Benjamin Netanyahu of the Likud party, reaffirmed that he considered peace understandings to have already been "violated" by the Palestine Liberation Organization. And so, he said, he does not feel required to honor commitments made by the present Labor-led government should it become prime minister, which he confidently estimated would happen within two years.

It was not the first time that Mr. Netanyahu had said he was not bound by existing peace agreements, and it seemed a safe bet that his criticism would once again be ignored by Prime Minister Yitzhak Rabin.

Perhaps more significant were the objections raised by Mr. Abdel-Shafi, a PLO founder, and 22 other prominent Palestinians from the West Bank and Gaza Strip. They began circulating a petition saying that if the eventual agreement allows Israel to continue expanding settlements — which seems highly likely — they will declare it to "lack legitimacy" and therefore to be not binding on Palestinians.

It would "not prevent the continued struggle of our people against the illegal actions of the Israeli occupier," they said.

The importance of their statement is not in its immediate impact. There seems almost no chance that, because of it, the PLO will stop dealing with Israel, especially with the two sides claiming to be near their goal of implementing plans for Palestinian self-rule in — and an Israeli troop withdrawal from — Gaza and the West Bank town of Jericho.

But the petition signers are not Islamic radicals and other knee-jerk opponents of talks with Israel, who could be expected to reject any agreement outright. They include men like Mamdouh Aker and Ghassan Khatib, who were delegates or senior advisers to the Washington talks.

If they refuse to recognize the validity of an accord, the PLO chairman, Yasser Arafat, is likely to find it more difficult than ever to persuade Palestinians that he has struck a good deal in their behalf.

As it is, his mainstream Fatah faction of the PLO has tried to ease the shift from Israel to Palestinian control by agreeing for the next month to suspend hostilities in Gaza with its main rival there, the militant Islamic group known as Hamas. The two camps promised last Friday to stop killing Palestinians accused of collaborating with Israel — a pledge of coexistence that does not extend to

Israelis — and to end hostile statements about each other.

Within a month, the PLO hopes to be running Gaza, and it would like as smooth a transition as possible. Its deal with Hamas is thus intended to keep things calm for the next few weeks, and does not represent a change in ideology or long-range strategy for either side.

The Palestinian disenchantment with the Cairo talks did not come as a complete surprise. Like Mr. Abdel-Shafi, most of those who signed the petition had already been critical of Mr. Arafat, questioning his commitment to democracy under Palestinian self-rule, challenging his administrative skills and openly criticizing him for, in their view, being a bad negotiator by conceding too much to Israel.

To a degree, their protests are mirror images of attacks by Mr. Netanyahu and other Israeli rightist leaders, who accuse Mr. Arafat of giving in too often to the PLO and compromising Israeli security in the process.

According to Mr. Abdel-Shafi, the agreement being hammered out in Cairo would continue Israel's settlement activity, its land appropriation, its "annexation and Judaization" of Jerusalem, and its "economic hegemony" over Palestinians in the territory.

Mr. Khatib, a leader of the People's Party, which used to be the Palestinian Communist Party, said: "This agreement makes the Palestinian authority something like an agent of the real authority, which is the Israeli occupation."

VOTE: Black Dream

Continued from Page 1

speaking on President Frederik W. de Klerk.

When the African National Congress was founded in 1912, reasonableness and Gandhi-style protest were the vogue. By 1944, when three young rebels — Nelson Mandela, Oliver Tambo and Walter Sisulu — founded the ANC Youth League, a generation was running out of patience.

At the time, and for a long time afterward, the only outcome most of the young rebels imagined was revolution — and they had to admit that it seemed a long way off.

The campaign for black rights was measured out in massacres of blacks, each of which made the prospect of reconciliation seem ever more remote.

In 1960, there was Sharpeville. Anti-apartheid protesters gathered to challenge the humiliating pass laws that prescribed where they could go. The police, without hesitation, fired and kept firing until 69 had died.

The government banned every organization that seemed to pose a threat to order, and soon afterward arrested Mr. Mandela. The ANC responded by endorsing "armed struggle."

Then in 1976 came Soweto. A student protest against mandatory instruction in Afrikaans, the language of the rulers, spread widely. In crushing it, the government killed 575 people over the ensuing eight months, a fourth of them under age 18.

"After that, we wanted nothing but to get out of the country and get military training," said Murphy Morobe, a student leader who went to prison for his part in the uprising.

In 1984, it was Vaal Triangle. Angered by rent increases and a new constitution that gave Indian and mixed-race voters — but not blacks — token places in Parliament, residents of townships south of Johannesburg started an insurrection that spread across the country.

The police responded brutally. The spiral of conflict seemed relentless.

"If de Klerk hadn't come along, it's quite likely we would still be doing mass action," Mr. Morobe said.

By the time Mr. de Klerk became



Supporters greeting the ANC leader, Nelson Mandela, as he arrived at a Johannesburg hospital Monday to visit bombing victims.

president in 1989, the government had begun to relax many of the more degrading aspects of apartheid.

His predecessor, P.W. Botha, had abandoned the long-term master plan of spinning off blacks into separate homelands, and had accepted the principle of "power sharing" with blacks. But the reforms stalled.

The 1989 election was a generational watershed.

To Mr. de Klerk it seemed obvious that whatever the intentions, racial division was out of control.

"There was no other alternative for South Africa," Mr. de Klerk said recently. "We were on the road to total confrontation, which would have annihilated everything which has been built up in this country."

From his cell in Pollsmoor Prison, outside Cape Town, Mr. Mandela took the measure of the white rulers and their predicament and decided the time was ripe for communication.

In May 1986, Mr. Botha's minister of justice, Hendrik J. Coetsee, arrived with a foreign delegation visiting Mr. Mandela in jail. The imprisoned black leader proposed regular talks, which began secretly in July.

On Dec. 20, 1991, nearly two years after Mr. de Klerk released Mr. Mandela and removed the legal ban on the black opposition, the government sat down with an array of its worst enemies and began formal talks on how to move to democracy.

Over the years of hargaining, it took one great concession on each side, one leap of understanding, to complete the deal.

On Mr. Mandela's side, it was formally recognizing that blacks could not govern without the cooperation of the white civil service and security forces. These powers had to be pacified, and that meant giving them a share of the power.

On Mr. de Klerk's side, the breakthrough was accepting that he could not, in the end, have a veto in the new government.

Under the final deal, any party winning 5 percent of the popular vote will be entitled to a cabinet seat, and the largest opposition party will get one of the two vice presidential posts. The president is obliged to seek consensus, and Mr. Mandela has promised he will do so.

But in the end, the majority party will usually be able to have its way. And if the ANC wins a two-thirds majority, which polls show may be within reach, it will also be able to rewrite the constitution without making major compromises.

Over the years of negotiation, most South Africans seem to have grown accustomed to government by give and take.

"People have matured a lot over that period," said Andrew Mapheto, a former guerrilla who spent nine years in prison and now writes for a weekly business magazine. "My assumption is that most people — they may not prefer it ideally, but they prefer it to mayhem and violence."

BANK: A Loss of Face

Continued from Page 1

Mr. Schneider in the months leading up to his disappearance about his conflicts with contractors, his personal wealth and the sum of his debt to German banks.

But the bank, Mr. Schneider's largest single creditor with outstanding loans of 12 billion Deutsche marks (\$711 million), "had no reason to believe he was in trouble" until it received written notice of his disappearance on April 7, Mr. Kopper said.

"We had no clue," he said, adding that it would take at least another month before the bank figured out exactly what went wrong.

Mr. Schneider left Deutsche Bank and more than 40 other financial institutions with about 5 billion DM in debt when he fled the country with his wife, Claudia, amid signs that their private empire was beginning to crumble. He was reportedly planning his exit well before Easter when he asked the bank for an appointment to discuss "the future of his group" and social security for his family.

"It's the most normal thing in the world when a customer calls his banker to request a *tour d'horizon*," said Ulrich Weiss, the board member with whom Mr. Schneider requested to meet. Mr. Weiss had only met Mr. Schneider once, six years ago.

In retrospect, Mr. Weiss said Mr. Schneider "must have known what he was going to do when he called."

To the weeks before Mr. Schneider called Mr. Weiss, Deutsche Bank and other German creditors had repeatedly demanded clarifications of the developer's assets and liabilities.

In a letter dated the day of his disappearance to Mr. Weiss, whom he was supposed to have met Monday evening, Mr. Schneider said the bank's demands intruded on his privacy.

"We had a lot of questions, some of which may never be answered," said Mr. Kopper, speculating that Mr. Schneider "must have begun to get the feeling that something was in the works" as a result of the uncustomary attention.

Georg Krupp, the Deutsche Bank board member ultimately responsible for all real estate loans, said he found it "hard to imagine Mr. Schneider did all of the deceiving himself."

Mr. Kopper said the bank would sue for damages if it found out that an independent appraiser whom it had hired had assisted Mr. Schneider in deceiving the bank. The appraiser repeatedly certified statements of rental income that the bank now says were faked.

"We were led to believe that he was an honorable person," Mr. Kopper said of Mr. Schneider. "Now we know better. Such is life."

Mr. Kopper said the bank was "aware of its responsibility" in the Schneider case. "The reputation of the banking industry and of Germany as a financial location is also at stake."

"We will do everything possible to re-establish the reputation of the bank," Mr. Kopper said, adding that there would be "no taboo" when it came to assigning responsibility for the fiasco.

He also said that three projects that were already under way would be completed as planned and that contractors involved on the projects would be paid in full for their work.

PARADE: Display of Weapons Shows Why Afghans Can Keep Fighting

Continued from Page 1

side of the street, and men were confined to the other.

On a street away from the parade, a husband of refugees from Kabul, the bombed-out capital, their possessions tied to the roof and packed in boxes that filled most of the bus, hailed a visitor with a Liberation Day message. "America-Stinger, Iraq-enemy, Brezhnev-rat-at-tat-tat," one said, lifting his hands into machine-gun position to enact how Afghans had repelled their Soviet aggressors.

Liberation Day is celebrated here on April 18, the day in 1992 that Herat declared the country's freedom from the communist government of the former president, Najibullah, who had been installed by the Soviets in 1986. The mujahidin forced the Soviet troops to

withdraw in 1989 and finally toppled General Najibullah three years later.

Since then, power-hungry mujahidin groups have been gripped by age-old ethnic, religious, political and tribal rivalries that have plunged Afghanistan into a deadly civil war, with most of the fighting centered around Kabul. Herat, a dusty desert city of 500,000 people about 120 kilometers from Iran, has seen virtually no fighting since General Najibullah was overthrown.

"You were the people who broke the Soviet Union and broke the Soviet Union and broke the Soviet Union," Ismail Khan, 48, told the gathering from a reviewing stand. "Now again you are fighting a smaller enemy. Be vigilant, because they are killing our brothers and sisters in Kabul."

"Don't let these enemies destroy our hope."

The crowd responded with thunderous cries of "God is great!"

On a hill just outside the city, men and women observed Liberation Day by praying at the Tomb of the Unknown Martyrs, a mass grave for an estimated 3,000 people who were executed by the local communist government in late 1978, before the Soviet invasion. The grave was uncovered by townspeople on Liberation Day two years ago and is marked by a series of large glass boxes covering ditches that were dug to reveal a chitter of skulls, cloth and bones.

Back at the parade, rows of wounded mujahidin, many missing arms and legs, hobbled down the street. Anti-aircraft guns mounted in a fleet of Toyota pickup trucks and anti-tank vehicles rumbled by. Not all of the equipment was Soviet-made. Six soldiers marched past

carrying U.S.-built, shoulder-fired Stinger missiles, about a thousand of which were given to the mujahidin in the final years of the war against the Soviets. The Central Intelligence Agency has allocated \$65 million to buy back the missiles, fearing that they will fall into the hands of terrorists, but it has not been able to repurchase many.

While the crowd cheered enthusiastically, it was also sobered by the continued strife in Kabul, where an estimated 1,500 people have been killed since intense fighting broke out anew in January.

"I think it's good to have these weapons for defense, but not to use against innocent people," said Fazal Ahmed, a radio officer with Ismail Khan's militia. "We should give the weapons to a national army and choose a government through an election of the people."

JAPAN: New Prime Minister Is Elected but Loses Majority as Socialists Pull Out of Coalition

Continued from Page 1

ment that he was resigning the party's position within the governing coalition.

The Socialists were the most liberal of the parties in the coalition, and they had frequent squabbles with various centrist parties in the multifaceted group. Still, the Socialists were the largest single party in the coalition, a status they cherished.

Mitterrand in Central Asia

Reuters

PARIS — President François Mitterrand of France left Monday for a tour of Uzbekistan and Turkmenistan in what a spokesman said was an effort to forge new economic ties with the two Central Asian republics.

But Monday, just hours after he was elected prime minister, Mr. Hata and his allies made a surprise move: They merged four centrist parties into one new party, called Reform. It has more members of parliament than the Socialist Party, thus it has taken over the status of highest coalition party.

The realignment was somewhat mysterious, particularly given Mr. Hata's easygoing manner and his hard-earned reputation as a conciliator in Tokyo's seemingly endless political wars. Why would he pick this fight on the very day he was elected head of government?

One possibility is that he had not expected a battle over the new party alignment within the coalition; he simply misjudged how angrily the Socialists would respond.

Another view is that he was deliberately trying to provoke a fight.

It seems clear that the coalition parties have major disputes coming up over important issues such as tax reform and Japan's policy toward North Korea. It may be that Mr. Hata and his allies decided to hash out their differences with the Socialists now, rather than wait until it is time to vote on legislation.

Whatever the reason for the move, the result was political stalemate. In the early hours of Tuesday, politicians shuffled between smoke-filled rooms — a cliché that still holds in this tobacco-loving country — but no resolution was apparent. The one thing that came through loud and clear was the Socialists' sense of betrayal by the new prime minister.

"A trust has been betrayed," said the Socialist chairman, Tomiichi Murayama, in a bitter press conference early Tuesday. "In these circumstances, we don't have enough trust to be part of a coalition government."

After the previous coalition leader, Morihiro Hosokawa, announced his resignation as prime minister on April 8, the Socialists agreed to work with the other coalition parties to elect Mr. Hata as the new chief of state and to forge a new policy agreement for the coalition.

The policy talks lasted nearly two weeks and were difficult. In the end, coalition leaders had to use deliberately ambiguous language to fudge their disagreements on tax policy and on Japan's stance on the North Korean nuclear problem.

Still, the Socialists voted almost unanimously for Mr. Hata on Monday when the members of the Diet elected him prime minister. The next step was supposed to be

the appointment of Mr. Hata's cabinet. According to press reports, 6 of the 20 cabinet posts were to be given to Socialists. They were more than 50 years without getting a single cabinet seat until they became part of the governing coalition last summer, and it is clear they relished the six cabinet posts they were given in Mr. Hosokawa's cabinet.

But when word started to spread among members of parliament that the moderate coalition parties had merged into the new Reform party, the Socialists exploded.

"This is outrageous!" stormed Wataru Kubo, the Socialists' chief strategist. "What happened to trust and obligation? We have cooperated with other coalition members until today, and then they suddenly make this move on the same day we were supposed to form a cabinet."

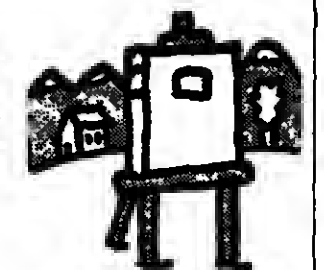
BOOKS

WHAT THEY'RE READING

• Jay Parini, author of "John Steinbeck, a Biography," is reading "The Enigma of Arrival" by V.S. Naipaul.

"He is the greatest living master of English prose. The novel, set in a small rural community in southern England, evokes the texture of wildlife and rhythm of people's lives."

(Miranda Haines, IHT)



any army. "The town had been laid in ashes, a number of the inhabitants murdered and cast into their burning houses, because they presumed to defend their persons and property, or to be avenged on a cruel, vindictive invading enemy. I saw the inhabitants, after the fire was out, endeavoring to find the burnt bones of their relatives amongst the rubbish of their demolished houses."

Sargent and Martin are among seven voices in "For Our Beloved Country," a fascinating collection carefully edited by Speer Morgan and Greg Michelson, who are editor and managing editor of The Missouri Review.

The other voices are those of

Amy Wingross, a Chicago nurse expert in yellow fever who tended to soldiers in Cuba in 1898; Charles Ponton, a Kalamazoo teacher who went to France as an ambulance driver; Everett Fulton, a navy pilot from Texas who flew in the Pacific; Joseph Abodeley, an Arizona man who served during the Tet Offensive; and Duane Lee Smith, a Missouri man who went to the Gulf.

"Great men get great praise; little men, nothing," Martin wrote. These are the voices of the little men, patriots quite free of jingoism — unpretentious, generous, often funny, in the face of horror.

"He fell dead into the trench," Sargent wrote. "I put my hand on his forehead and found his skull

was shattered in all pieces and the blood flowing from his nose and mouth, but not a particle of skin was broken. I never saw an instance like this among all the men I saw killed during the whole war."

"It was a lonesome, dark night to spend there on a battlefield with dead Frenchmen and Germans on either side of me and the wind in whatever direction was bound to bring to me the scent of these decaying bodies," wrote Ponton on Sept. 2, 1918, near Fontenoy in France.

The people here are the lucky ones: They lived. Their diaries record the waiting, the boredom, the rain, the mud, the anxious anticipation that so much of a part of a soldier's life. In the Revolutionary War, that waiting could take months, with little to eat, nothing to do and worse to look forward to. In Vietnam, Abodeley wrote on April 26, 1968: "I'm sitting by some log bunkers my men made overlooking the valley far below. It's almost eerie as the fog rolls in through the forest and the skeleton trees with the limbs and leaves blown off from bungalow torpedoes. A lot of the time, he lay in a tent listening to the terrible silence of the Vietnam."

If death is always the downside risk, the lives of soldiers have otherwise gotten immeasurably better. In the Gulf War, a National Guard soldier came back with the follow-

ing story: "We see a tent on the horizon. We're directly approaching it, wondering why the lieutenant isn't being more careful. . . . We finally roll up near the place and he tells us that we have an hour to make telephone calls. We walk into this big tent, and it's all set up with cubicles and telephones that accept credit cards. I'm thinking this is weird. Finally, what the hey, I get out my plastic and call my mom and dad back in Arkansas."

In the end, what is surprising in these memoirs is the humor. Listen to Joseph Plunk Martin, born in 1760 and dead all these 144 years.

"We had nothing to eat for two or three days previous, except what the trees of the fields and forests afforded us. But we must now have what Congress said, a sumptuous Thanksgiving to close the year."

"[1777] of high living we had now nearly seen brought to a close. Well, to add something extraordinary to our present stock of provisions, our country, ever mindful of its suffering army, opened her sympathizing heart so wide, upon this occasion, as to give us something to make the world stare. And what do you think it was, reader? Guess. You cannot guess, be you as much of a Yankee as you will. I will tell you; it gave each and every man half a gill of rice and a tablespoon of vinegar!"

International Herald Tribune

By Robert Byrne

GARRY KASPAROV faced Vasily Ivanchuk in Round 4 in the Linares International Tournament in Spain.

In the Semi-Slav defense, signaled by 4...c6, the aggressive development with 5 Bg5 is known as the Anti-Meran Gambit because it bypasses the Meran system that can arise from 5 e3 and because it usually leads to sharp sacrifices. The pawn capture, 5...dxc6, commits both players to a wild roller-coaster ride. After 6 e4 b5, Black secures his queenside gain and darts White to attack on the other wing with 7 e5 b4 b5 9 Ng5 h6 10 Bg5 Nbd7 11 e.

The capture with 13...Nf5? in place of 13...Ne5 or 13...Bb6, was tried for the first time last year.

Taking the king out of the center with 16...O-O is normal in the Anti-Meran. Black is betting that his coming mating attack in the h file will outweigh the opposing attack on his king. After 17 Nb5 ed 18 Na7 Kb8 19 Nb5, White stays a pawn ahead since it would be foolhardy for Ivanchuk to open a file in front of his own king with 19...Qb2? 20 Rb1.

Ivanchuk struck the first blow with 22...Bb4, the point being that grabbing the bishop with 23 g4 less

CHESS

Black draw by perpetual check with 23...Qh4 24 Qh2 25 Kf2 Qh4, and so on. Here, Qe5 Kf2 25 Rf1 Rd8 compels White to draw by perpetual check with 26 Ne7 Ka7 27 Nb5 Ka8 and so on. In this latter hypothetical line, White cannot try to win by 26 Kf1 because of 26...Rg2! 27 Kf2 Qh3 28 Kg1 Qh1 mate.

Kasparov defiantly pressed his own attack with 23 Qa5 24 Qc7 Ka8, and after repeating the position to gain time on his clock, he kept it at 27 Rf1. On 27...Bd6, he set up a band on the black king with 28 Qb6 Bb8 29 a5! Ivanchuk could not defend by

Position after 29...Rd7

KASPAROV/WHITE

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

Position after 29...Rd7

FOR OUR BELOVED COUNTRY: American War Diaries from the Revolution to the Persian Gulf. Edited by Speer Morgan and Greg Michelson. 498 pages. \$27.50. Atlantic Monthly Press.

Reviewed by Katherine Knorr

IN the 218 years since the Declaration of Independence, America has been involved in about 10 wars (it depends which you count), with a death toll over a million. American boys marched, sailed and flew off to fight for "our beloved country," in the words of George Sergeant, an 18-year-old from Charlestown, Massachusetts, who fought the "secess" during that most murderous of all American wars, the one between the states.

With the 50th anniversary of D-Day approaching, there is a small industry in memoirs of the invasion of Normandy. Here are other voices, other wars.

"I had an ample opportunity to see the devastation caused [in Danbury] by the British," Joseph Plunk Martin wrote of the campaign of 1777, when he was a 16-year-old recruit to the revolution-

CALLING ONE FOREIGN COUNTRY FROM ANOTHER IS NO SECRET CODES

WITH THESE SIMPLE ACCESS

Whether you're trying to reach another country overseas, or call back to the U.S., Sprint Express can help. Just dial the access code of the country you're in to reach an English-speaking Sprint operator. You don't even have to be a Sprint customer. All you need is a U.S

Countdown Starts In South Africa

A Half-Million Supervisors Gather to Monitor Elections

JOHANNESBURG — As the candidates in South Africa's first free elections left the campaign trail, they were replaced by a legion of perhaps a half-million people who in a gargantuan exercise beginning Tuesday will organize, police and validate what may be the world's most closely monitored transition of power.

By the end of the week journalists plugged into a suburban press center outfitted with all the big-screen electronics of the Starship Enterprise will watch the faxed returns arrive from counting stations where hundreds of bank tellers have been enlisted to tally more than 40 million ballots by hand.

"We are not running an American election," said Johann Krieger, the South African judge presiding over the electoral commission. "We are not running a Danish election. We are not even running a southern European election. We are running an African election. For Africans, by Africans."

The ballots, with color portraits of each party leader, were printed in England, and there is an international cast of observers, advisers and spotlight hogs. But otherwise it is South Africa's pride that almost everything about this feat is a local production.

A South African company



A South African youngster watching on Monday while her mother was fingerprinted as she registered in a township near Johannesburg.

turned out 85,000 collapsible voting booths of cunning design in three weeks. South African police officers and soldiers, unassisted by blue-bellied peacekeepers from the United Nations, are to keep order during the three days of voting.

Electoral officials estimate that more than 22 million South Africans are eligible to vote, about 17 million of them blacks who have never had the right. The exact number is uncertain because there is no voter roll, no registration.

Voting has been made as accessible as possible: Anyone 18 years or older who shows up at any polling place with an acceptable identity document can vote.

The electoral commission has widely distributed one-time-only identity cards to South Africans with a birth certificate, marriage certificate or other credible proof of residence.

The issuing of identification cards was hampered in some areas by violence, in others by the difficulty of reading fingerprints from rural blacks who had labored so hard they had literally worn their fingers smooth.

The balloting has also been thrown open to South Africans and to former South Africans living abroad, including an estimated 130,000 in the United States.

Since there is no list of voters, poll officials will prevent repeat voting by marking documents and fingerprints with invisible ink that shows up under ultraviolet light.

In an announcement that combined the tactics of the old South Africa with the intentions of the new, the police told reporters that they would detain anyone suspected of planning to disrupt the elections.

On Tuesday, prisoners, the ill and disabled, and pregnant women will be the first to vote, followed on Wednesday and Thursday by the long-awaited universal suffrage.

Nelson Mandela, the president-in-waiting, is expected to cast the first vote of his 75 years Wednesday in a black township in KwaZulu, the Zulu homeland, which is the stronghold of his bitterest black rival, Chief Mangosuthu Buthelezi.

Each voter casts two ballots, one for a National Assembly and one for a provincial legislature. Voters select parties, not specific candidates, and parties fill the seats they win from a list of names submitted in advance.

Monitors from all parties are entitled to watch the voting and then to ride with the armed guards who will escort sealed ballot boxes to counting centers.

As part of a campaign to persuade voters that their choice is private, the electoral law bans exit polls, and the election commission has warned that any reporter can be arrested for questioning a voter leaving a polling station.

The electoral commission is to announce results from counting stations as they arrive, which means a preliminary outcome may be known Friday.

The commission has up to 10 days to announce a final result and pronounce the outcome free and fair, but Mr. Krieger has predicted the outcome would be announced in about two days.

— **BILL KELLER**

China's Space Plans Set Back by Blast Destroying Satellite

BEIJING — A major explosion at China's space launching center this month destroyed a \$75 million satellite and dealt a new blow to the country's space program, industry analysts said Monday.

A spokesman for China Aerospace Industry Corp., successor to the former Ministry of Space, said the April 2 blast killed at least one person, injured more than 20 and destroyed a laboratory along with the advanced weather satellite at China's Xichang launch center in the western province of Sichuan.

Although the satellite was Chinese, the incident was a setback to China's attempt to become a low-cost launcher of satellites in the world market. Western industry analysts said.

The spokesman said China's launch schedule for the rest of the year would be affected, but he did not give details.

China, which is extremely sensitive about failures in its space program, hinted at the incident last week when it officially announced it had "readjusted" its plan for the launching of the first "Fengyun 2" stationary meteorological satellite because of an "accidental event."

The satellite was meant to be launched by a Long March 3 carrier rocket from the Xichang launching center.

The spokesman said investigations into the cause of the blast were continuing and that the results would be made public.

The newspaper Workers' Daily said last month that China planned to launch five domestic and foreign satellites this year.

Beijing's launch industry first won international attention with the April 1990 launching of the ASIASAT satellite owned by Hong Kong-based Asia Satellite Telecommunications Co.

China's rockets are cheap compared with those offered by the United States and Europe, but a number of setbacks have cast doubt on the cut-price launching vehicles.

In February, China used its latest-model Long March 3A rocket successfully for the first time, launching a research satellite into orbit. The launching before that failed, however, when a recoverable research satellite fell out of radio contact and was lost in space.

There have been other failures, including one embarrassing launching that was aborted live on television in 1992, but industry analysts said Chinese rockets were basically reliable.

Industry sources said China charged foreign customers about \$45 million for a Long March launching. U.S. companies charge as much as \$100 million, while Europe's Ariane space charges about \$85 million, they said.

Beijing has ambitious plans for its space program, including launching a manned spacecraft by the year 2000.

(Reuters, AFP)

Rwanda's Wounded Refugees Fleeing Survivors Were Hacked by Machetes

By Donatella Lorch
New York Times Service

KAYANZA, Burundi — Their clothes are blood-soaked, and their wounds are eerily similar. Pursued by fear, the 450 or so men, women and children in the makeshift hospital here made the same journey across the border from Rwanda, nursing deep gouges made by the machetes that struck their skulls, necks and hands.

They submit without a murmur of complaint to the painful scrubbing of their jagged wounds, then curl up on stretchers or on the rain-soaked lawns to sleep.

These are among the survivors who somehow escaped the massacres that have killed tens of thousands in Rwanda since the country's president was killed more than two weeks ago.

The villagers and townspeople, most of them members of the minority Tutsi ethnic group, told of being hunted down like animals as they hid in fields and forests, of watching friends and relatives hacked to death and of walking wounded for more than a week without food.

Most of the killing has been done by Hutus, whose ethnic group dominates the military, the militias and the armed gangs roaming the capital and the countryside.

Augustine Rugwizangoga said he was 15, but his small frame is that of a 10-year-old. Both of his hands are swathed in bandages, his wrists and his fingers having been hacked by machetes. Like many of those who made the journey from Rwanda to Burundi, he lost his family in the fighting. Late last

week, he stared ahead numbly, speaking in clipped sentences.

"My family is all dead," Augustine said. "I saw men with machetes hit my mother on the head. I hid in the forest, but they found me there. They killed my friends and cut my hands. There was no food, but even if there had been, I could not have used my hands to eat."

Rwanda fell into anarchy after its president, Juvénal Habyarimana, a Hutu, was killed in a suspicious plane crash near the capital, Kigali, on April 6 along with President Cyprien Ntaryamira of Burundi. The crash reignited the centuries-old hatred between the majority Hutu ethnic group, which dominates the government of Rwanda, and the minority Tutsis.

What began as political violence aimed at Tutsi and moderate Hutu officials in a Rwandan interim government has widened into what appears to be a methodical killing of Tutsis across the countryside.

The safety of the Rwandan Tutsis now in Burundi is far from guaranteed. Relief workers are concerned that hospitals and camps could easily be overrun by armed gangs. It has become increasingly difficult for relief workers to get to the Rwandan border, because the main road is blocked by fighting near Bujumbura.



SURRENDER SET IN STONE — Two Vietnamese working Monday at a military cemetery in front of a wall relief representing the surrender of the French general Christian de Castries and his staff at Dien Bien Phu on May 7, 1954. The cemetery at Dien Bien Phu is a focus of Vietnam's preparations to celebrate the 40th anniversary of the battle, which ended French rule of Indochina.

Vietnamese Are Urged: Come Back

HANOI — Vietnamese "boat people" in Asian camps should come home to start new lives, and Vietnam is ready to receive them, the United Nations High Commissioner for Refugees, Sadako Ogata, said here on Monday.

"If they have very little possibility of being resettled in a third country, it is better that they start their lives back here," she said after touring a Vietnamese government reception center where a plane load of 129 boat people from Hong Kong had arrived earlier in the day.

Mrs. Ogata said she discussed with Prime Minister Vo Van Kiet the scheduled expiration at the end of 1995 of the international program to fund repatriation of the boat people. She said he told her that he would do everything possible to help the 57,000 remaining refugees to return home and get them started on new lives.

About 60,000 have come back to Vietnam with grants and other help since the international repatriation program started in 1989. Half of those remaining are in Hong Kong.

Most of the refugees took to sea to escape economic hardship in the 1980s, although some have strong political reasons for refusing to go home. Most of those in Hong Kong are northerners, and most in Thailand, Indonesia, Malaysia and the Philippines are from the south of Vietnam.

Burundi Says It Foiled Coup by Tutsi Officers

AGENCE FRANCE-PRESSE

BUJUMBURA, Burundi — Burundi authorities foiled a coup attempt by a small group of Tutsi paratroopers and arrested six or seven of the plotters, diplomats and military officials said here Monday.

In Brussels, the Belgian radio RTBF said the Burundi army had regained control of the situation in the former Belgian colony overnight and that the leaders of the abortive coup had been arrested.

The officials here said that four officers and two or three other men were arrested and that four soldiers had managed to escape. The officers were said to be from the Higher Institute of military cadres and were being interrogated.

A diplomat said the situation in the capital of Bujumbura seemed now to be "quite normal."

The coup attempt came amid lingering tension following the death in a plane crash of President Cyprien Ntaryamira on April 6. This

triggered a bloodbath of ethnic fighting in Rwanda, whose president, Juvénal Habyarimana, was also killed in the crash. Both presidents were Hutus.

Burundi's first Hutu president, Melchior Ndadaye, was killed during an failed coup Oct. 21 that touched off an ethnic conflict in which tens of thousands of people died.

Shooting could be heard Monday on the northern outskirts of Bujumbura, but the fighting between the Tutsi-dominated army and armed Hutu civilians, which has been going on for several days, is unrelated to the coup attempt.

The Burundi army high command said Sunday's coup attempt was mounted by a very small group "which was immediately neutralized and failed to rally other soldiers to their plan."

Burundi, like its civil-war-stricken neighbor Rwanda, has a majority Hutu population and a Tutsi minority.

Red Cross Pulling Back

The International Committee of the Red Cross, powerless in the face of spiraling massacres, said Monday that it had pulled its relief workers out of most of Rwanda. The Associated Press reported from Red Cross headquarters in Geneva.

A spokesman, René-Luc Thevoz, said that Red Cross staff members had returned to the capital of Kigali from the southern town of Butare in despair over the uncontrolled slaughter.

The decision means that there are virtually no international aid workers left outside Kigali.

The charity Doctors Without Borders pulled out of Butare on Saturday after 170 patients at its hospital were killed by the Presidential Guard. It now has only two aid workers left in Kigali.

U.S. Teen Prays for Singapore Clemency

SINGAPORE — An American teenager jailed and sentenced to six strokes of the cane for vandalism is praying for the success of his clemency appeal to Singapore's president, his lawyer said Monday.

"He prays every night, but he is a realist and I think he is prepared for it," said the lawyer, Dominic Nagulendran.

Mr. Nagulendran said that Michael P. Fay, 18, appeared well. The lawyer saw Mr. Fay last week to get his signature on a clemency petition to President Ong Teng Cheong.

Mr. Fay has lived with his mother and his stepfather here since 1992.

"He looked very good and said he is being treated well," said Mr. Fay's mother, Randy Chan. "He said he is doing 200 to 300 sit-ups and push-ups every day outside his cell."

Mrs. Chan added that she "will never give up hope" for clemency. "But frankly, with the things that have happened since the very beginning, it's hard to have too much hope."

She said her son was being severely punished to "set an example for all Singaporeans and expatriates" because Singapore's authoritarian government fears change.

Mrs. Chan, 46, of St. Louis, said she and her husband, Marco Chan, a business executive, planned to leave Singapore after her son ends the four-month jail term that is part of his sentence along with the lashing. He will be deported after his incarceration ends June 21.

A court sentenced Mr. Fay last month to the flogging, four months in jail and a fine of \$2,000 for spray-painting cars and other offenses.

Some lawyers not linked to the case said they doubted clemency would be granted because this had never happened before in a vandalism case.

(Reuters, AP)

going unreported, Agence France-Presse reported from Washington.

In their first annual report on anti-Asian hate crimes, the National Asian Pacific American Legal Consortium reported 335 instances in 1993 in which anti-Asian sentiment was expressed during a crime, or was suspected.

At least seven of those crimes were homicides, including the September murder of an Asian store owner in Washington. The report said 92 percent of the total incidents occurred in New York City.

"Community distrust of and dissatisfaction with police response and reporting practices continues to hinder unified efforts to combat anti-Asian violence," the report said.

Looking for property in Switzerland?

SWISS REAL ESTATE

Dynasty, professional team specializing in sales of top quality apartments and chalets from Lake Geneva to Mont Blanc and the mountain resorts of Villars, Verbier, Courmayeur, Zermatt and more.

A total service including most A guest at arrival airport, personalized tour of properties, translation, advice on mortgages, taxation and documentation, top schools guide and much more. Call or fax us today for full details.

Leonard Stanley Real Estate Broker
Call Pierre G. Gagnier at 0122
20 Ch. de Vidy, 1203 Bellerive-sur-Lac Lemano, Switzerland
Tel: 41 21 711 50 35 - Fax: 41 21 711 50 37

Conveniens
18 K gold
self-winding
mechanical
movement

Piaget. True values never change.

Joailleries Piaget :
Paris
16, Place Vendôme.
Monte-Carlo
3, avenue des Beaux-Arts.
Genève
40, rue du Rhône.

PIAGET
JOAILLIER EN HORLOGERIE DEPUIS 1874
GENEVE

—THE WASHINGTON POST.

The Washington Post

able to see the danger of letting genocidal aggression in Europe go unchecked. Or is our view distorted by the fact that the victims are Muslims?

In his last book, due out soon, Richard Nixon said the civilized world would not have permitted the Bosnian horror to go on so long if the victims had been "predominantly Christian or Jewish."

Gorazde, after all the other cruelty makes it certain that the Serbian nation will bear the stigma of the demagogues who led the aggression, as Germany was marked by the Nazis. But there are no Churchillian heroes in the West: only weaklings who resisted too little, too late.

The New York Times

Or, put another way, how not to follow the Philippine example.
International Herald Tribune.

combined naval, air and armed forces of the Allies against Japan.

OPINION

How to Sum Up Nixon? An Inspiring Resilience

By William Safire

WASHINGTON — Late one night in the White House, working on a speech, Richard Nixon tried to encapsulate his more recent predecessors in a single word or phrase. "Truman — a fighter, Eisenhower — a good man, Kennedy — charisma, Johnson — work. Me — what?"

I did not have a good answer that night in 1970. I do now. Nixon — an inspiring resilience.

In the 1960s, he rose up after his political obituary and employed his combination of grit, guile and greatness to seize the moment that had been denied him before. He expressed the secret of overcoming adversity in a private note to Ted Kennedy after Chappaquiddick: "A man's not finished when he's defeated; he's finished when he quits."

Mr. Nixon liked "the comeback theme" because it identified his return from defeat with the careers of Winston Churchill and Charles de Gaulle. During another break in speech preparation, he recalled a meeting with General de Gaulle at which Nixon sides took notes.

"They got everything down of substance. But then de Gaulle said, in a kind of an aside, 'All the countries of Europe lost the war, but only two were defeated. They never wrote that down. And that's the one thing I'll never forget from that meeting.'"

He instructed those of us in the Five O'Clock Group to "get the word out" about his 1960s comeback, which made the media all the more resistant to our image-making. But as Henry Kissinger once said of a selling argument, "I had the added advantage of being true."

We had no idea how true it was, or how soon the essence of Mr. Nixon's character would be put in the test again. From the pinnacle of success — the vote of confidence of

a 49-state landslide — he plunged to the nadir of forced resignation. After Watergate, he stood naked to his enemies, who had become legion.

Stripped of power, denuded of honor, deserted by supporters right-ly dismayed at the cover-up, he had no reservoir of public trust and no visible means of defense. His only assets were his mind, his pride and his hard-bought experience.

I visited him at San Clemente during one of the most depressing moments. It was April 29, 1975, the day the capital of South Vietnam fell to the Communists. He took personal responsibility for the debacle.

"Terrible day for freedom, and

all my fault," he said. "The fall of Saigon is the direct result of the way I messed up Watergate."

Then the second and even more difficult comeback began. He thought, he traveled, he wrote. He took no fees for speeches and ended the public expense of protection by the Secret Service.

Despite the glare of the guardians against his feared "rehabilitation," he slowly, over two decades, worked his way back first to a tentative acceptability, then to grudging respect, finally in an honored role as leader to opinion leaders and adviser to presidents.

How did he resurrect himself?

By learning a great lesson and by living an example. The lesson was the need to rise above the us-against-them ethos of the political gutter.

"Those who hate you don't win," he told his White House staff on his way out, "unless you hate them — and then you destroy yourself." Nixon-baiters go to their graves hating him; he goes in his grave knowing better than in hate them.

The example he set in his subsequent full generation of peace was that of a man who again refused to accept personal defeat.

Richard Nixon, in becoming America's greatest ex-president, proved there is no political wrong-doing so scandalous that it cannot

Time for the Sacred Moment

By Nadine Gordimer

JOHANNESBURG — In democratic Western countries, an election is a recurrent event of the social order, a day when, as a matter of routine in civic life, you go to make your mark in favor of the individual or political party whose policies for governing your life you believe will do this best. Often, making that mark is not a major experience. I can project into this commonplace acceptance because, although I am a South African, I am white, and consequently I have had the right to vote since I was 18 years old.

But because I am a South African, I also understand what I believe no one in the Western world can: what this week's election signifies for the great majority of South Africans, the blacks who, by law, have never before been allowed to cast a vote. And because I have been a protagonist, in my way, in the struggle against the racism that found its base in denying blacks the vote, I also share what this election means to black people. That is why I shall speak of "us" instead of "them" when attributing that meaning.

MEANWHILE

Of a pen in their own hand, they fear to lose whatever wretched security their lives have.

Rural and urban people have been conditioned by one of the strategies of the liberation struggle that now, ironically, inhibits them from using the vote. One of the most successful campaigns against apartheid, adopted by both the African National Congress and the Pan-Africanist Congress, was that of refusing to carry the Pass. The hated dossier that blacks had to exhibit, like a shackle, on demand, and for which they went to prison on failure to do so, was the document that restricted their freedom of domicile and their right to seek work in one area rather than another.

From this anti-Pass campaign came a wariness of all official documents that has remained long beyond the abolition of the Pass. People retain a strong unconscious reluctance to apply for an identity document that each voter must produce at the polls. Against this background, voter education has proved to be the essential first step in the curriculum of a new democracy. Very different from electioneering, voter education must teach people not for whom they should vote, but why they should exercise their rights through the vote, and how to do so. A number of organizations have been formed to provide this. Probably the most active, nationwide, is Matla Trust ("Matla" means strength in Sotho) on whose board I serve.

Matla serves a whole country of constituencies varied by many differences of language, levels of literacy, understanding of civic processes. With 60 percent literacy among the people, the possibilities of voter education by the written word are limited. Using the daily press is the least effective of means. With a proliferation of languages, the task of reaching the population through

oral programs is a challenge. There is the great disparity between material possessions of urban and rural people. In the vast black townships around the cities, television sets are widely owned, while in the rural areas a small transistor radio is the only medium through which people can be reached in their homes.

Matla Trust has devised many strategies to reach responses in these problems. From the 11 branch offices around the country, field educators go out in villages, farms, factories, religious, youth and women's associations to explain to people in their own languages what the casting of the vote means to their future.

Matla's methods in this work have been so successful that the trust has run intensive courses in train field workers, as many as 500 at a time, from other voter education programs as well as its own. Brief informative dialogues, following the mode with which people are familiar in commercial advertising, are aired on radio stations. A 14-part TV mini-series featuring a popular black comedian was commissioned according to the ideas of the trust and has been shown on TV weekly in the run-up to the election.

Perhaps the most original means of voter education has been the creation of six traveling theater troupes of black actors who have devised and acted a play. I have seen the play evolve fascinatingly in response to the participation of audiences. With song and humor it presents a mock-up of a polling station, with the actors going through all the actual procedures: body search for weapons, presentation of identity document, placing of hands under ultraviolet light and, after voting, into a special liquid, so that no one can vote twice. People in the audience are invited to come up and make their mark on a board representing a ballot paper.

Matla Trust, like other voter educators, has been funded by overseas aid organizations and governments wishing to promote a democratic future in South Africa. If there is the great voter turnout oozed expected on election day, donors can feel satisfied that their money was well used, for without these imaginative and effective programs a vast number of South Africans would have missed the first opportunity to exercise the right to govern their own lives.

The writer, a novelist and essayist, received the Nobel Prize for literature in 1991. She contributed this to The Washington Post.

Growing Up With Him, and Learning to Forgive

By Frank Rich

NEW YORK — Like more than a few Americans of my generation, I learned to despise Richard Nixon around the same time I learned to recite the Pledge of Allegiance. Yet now, nearly 40 years later, America without Richard Nixon seems inconceivable and unimaginable, an emptier place. When the stroke hit, it was possible not only to root for him to live but to feel genuine loss at the prospect of his imminent death.

Not because he can be likened to his hero, Theodore Roosevelt, or even his unimpeachable nemesis, Dwight Eisenhower. Far from it: Mr. Nixon was the historical black hole into which the higher dreams of the Kennedy brothers and Martin Luther King Jr. disappeared.

But as a cultural archetype who inspired and inflamed the American imagination for half a century, Mr. Nixon was a giant, right up there with Billy the Kid, Citizen Kane and Moby Dick. No wonder

he drove such major writers as Norman Mailer, Philip Roth and Robert Coover to imaginative feats. Reading Gore Vidal on Mr. Nixon is akin to reading George Bernard Shaw on Shakespeare.

"In Nixon we are able to observe our faults larger than life," Mr. Vidal wrote in 1963. "He turned being a Big Loser into a perfect triumph by managing in loss the presidency to a way bigger and more original than anyone else had ever lost it before."

The faults that defined the Nixon character include hypocrisy, paranoia, cynicism, spitefulness and self-pity. Open Barlet's to the Nixon entry and find lines like, "You won't have Nixon to kick around anymore" and "Well, I'm not a crook" and "When the president does it, that means that it's not illegal."

A tour through "Safire's New Political Dictionary" reveals the ex-

traordinary Nixon legacy in American politics, from the dawn of spin doctoring to the apocalypse of dirty tricks. His name is cross-referenced with such entries as firestorm, jockey, bug, chronic campaigner, cover-up, CREEP and enemies list. Every Nixon hater has his own defining flash point of rage. My paroxysms passed down like treasured heirlooms their recollections of his red-baiting congressional campaign against Helen Gahagan Douglas, his bathetic Checkers speech, his sanctimonious attack on Harry Truman's salty language (this from the master of the expletive deleted!).

For my generation, 1970 may have been the peak. When four anti-war protesters were shot and killed by Ohio Guardsmen at Kent State University, the president who had promised in the 1968 campaign to "bring us together" and get us promptly out of Vietnam responded

not with sorrow or regret but inhuman vindictiveness: "When dissent turns in violence, it invites tragedy." Watergate was still to come.

So enormous were the passions Mr. Nixon provoked that he became an almost geographical pole in the American psychic landscape, analogous to the rootless Southern California that spawned him. He was the darkest doppleganger against which we measured ourselves.

And not just in weighty matters of ethics or conscience. A generation of boys learned the importance of a close shave thanks to his famous debate in the first 1960 debate.

Mr. Nixon's legendarily hapless escapades in romance (courting his future wife by driving her to dates with other beaux) and comic self-promotion (his "Suck it in me!" came on "Laugh In") defined the antithesis of cool.

It is clear that his hatred of his enemies was precisely what led to the self-destruction of Watergate. But did a final Nixon Enigma emerge in retirement, mellower and wiser than the disgraced politician? Let history decide.

What is certain is that many of his foes finally surrendered their own hatred — if not to forgive, then at least to respect his remarkable persistence and towering size.

For an American who came of age with him in the second half of the 20th century, making peace with Richard Nixon proved in the end an essential part of growing up.

The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

LETTERS TO THE EDITOR

On the Death of Nixon

I am troubled by the reactions of many of my compatriots to the death of Richard Nixon. Reasonable people do and perhaps should differ about his character, his accomplishments and failures. Yet we are all made smaller by the death of another human being. Let us mourn the man and lay him to rest peacefully this Wednesday. Let the historians and pundits trouble over his legacy later.

JOSEPH SMALLHOOPER,
Paris.

Mr. Nixon abused the trust we put in him. A decent respect for the dead does not require that we celebrate a man who used America's highest office to try to undermine the democratic process. Nor is it fitting to let bygones be bygones where remorse — and regeneration — are not in evidence. To forgive and forget is in this case meaningless; rather, it is like wearing rose-colored glasses. It almost seems as if we Americans cannot bear to face facts: Not all presidents are good, not all endings are happy.

KATHERINE CLARK,
Heidelberg, Germany.

Asia's Nuclear Games

Regarding the opinion column "Why the Sudden Reticence About the Korean Threat?" (March 30):

A.M. Rosenthal's observations, as well as those of Charles Krauthammer, seem to be about the only consistent warnings on this topic being addressed by columnists to the American people. Some of my Filipino business friends who were recently in North Korea tell me that an atmosphere of fear and a determination to fight is evident among people they met. Perhaps the North Korean authorities are redefining their populace in face the unthinkable, while Western leaders dally.

It is ominous to see how Western leaders — particularly American — refuse in deal with nuclear weapons proliferation in East and South Asia. These weapons, the facilities to make them and the presence of nuclear fuels outside strong international controls and inspection should not be tolerated anywhere in this region. Given instability, recourse to nuclear weapons will occur in the area in the next decade or two.

JAMES J. DALTON,
Manila.

Not Very Jeffersonian

Regarding the report "Thomas Jefferson's Lively Day at White House, Surrounded by Friends" (April 13) by Joel Achenbach:

President Bill Clinton's recent Jeffersonian dinner must have been a fascinating event, what with all these Jefferson scholars and "an assortment of scientists, diplomats, architects, writers and other people who do Jeffersonian things."

However, I note the presence of one person who definitely does not do a "Jeffersonian thing" — the international financier George Soros. Jefferson's distrust of speculators led in part to his much-ballyhooed fallout with Alexander Hamilton, who harbored no such suspicions. Jefferson considered the profession immoral, since he thought that speculators were making their money at the expense of his beloved farmers and other hard-working Americans, and were using their ill-gotten gains to corrupt the nascent national government.

Perhaps the irony of Mr. Soros's presence was not pointed out, since to do so might have offended the co-host of the dinner, who herself made \$100,000 speculating in agriculture, and who has been known to exercise some influence around Washington.

JOHN O'BRYAN,
Prague.

Singapore Reserves the Right to Keep Order

In "Singapore's Assertion of a Right to Torture Is Intolerable" (Opinion, April 8), William Safire claims that caning is equal to torture, which is a "crime against humanity." Surely it is better to inflict pain to punish criminals for what they have done, and to deter others from committing more crimes, than to let them roam freely and terrorize law-abiding citizens?

The Singapore government did not introduce caning; the British colonial government of Singapore did. The sentence is not meted out by any "dictatorship" in Singapore, but by a court after an open trial, conducted in accordance with due process of law.

The New York Times editorial "No to Torture in Singapore" (April 11) repeats the allegation that caning has ever been used to punish vandalism of private property, and that Michael Fay was singled out for unfair punishment. Singapore law makes no distinction between vandalism of public and private property when paint, tar or other indelible substances are used. Mr. Fay was not singled out. He was charged together with another American, a Hong Kong citizen and two Malaysians. In dismissing Mr. Fay's appeal, the chief justice said that "these acts of vandalism were committed relentlessly and willfully over a period of 10 days" and that they "amounted to a calculated course of criminal conduct."

Philip Shenon, in the news report "In Caning Case, Doubts About Confession" (April 18), raised the question of whether Mr. Fay really committed the crime for which he was convicted. The report said that Mr. Fay had told friends and family that the police physically abused him and coerced him into signing a false confession. In October 1993, the U.S. Embassy complained that Mr. Fay had been abused. A Ministry of Home Affairs investigation found no evidence of police

abuse. The U.S. Embassy received a full account; it did not pursue the matter further.

Mr. Fay was tried in accordance with due process of law. He was represented by a counsel of his choice. Counsel would have advised him of his right to plead not guilty and contest any confession proffered in evidence. Instead, in open court, with his lawyer present, Mr. Fay pleaded guilty to the charges and admitted to the facts unreservedly. Neither Mr. Fay's Singapore lawyer nor the British Queen's counsel, Michael David Sherrard, who argued his appeal, contended in court that Mr. Fay's confession was false or that he had been coerced into making or signing it. Nor has Mr. Fay made this allegation in his petition for clemency. The court convicted Mr. Fay based on his guilty plea, not his confession to the police.

The New York Times, whose editorials you publish, naturally seeks to assert American values around the world. But American values are not necessarily universal. Singaporeans, not Americans or anyone else, must decide the kind of society Singapore should be.

The Singapore government is democratically elected. If the electorate disapproved of it passing and enforcing laws like caning for vandalism, the government would have been voted out of office long ago, not re-elected in nine successive general elections since 1959.

The government believes that the majority of law-abiding citizens must be protected against criminal acts of the minority, and that tough laws, strictly and impartially enforced, keep Singapore clean, safe and crime-free. We claim no universal validity for this approach to law and order. We ask only that citizens and foreigners alike respect and obey our laws when they are in Singapore.

S.R. NATHAN,
Ambassador of Singapore, Washington.

SPAIN'S SUMMER GORDO WIN YOUR SHARE

of approximately
100 MILLION U.S. IN CASH PRIZES
TO BE WON
NOT IN A YEAR - NOT IN A MONTH
BUT ALL IN ONE DAY

On June 11th Spain's Special Summer Gordo will again be giving away more millions! The odds that you will win a cash prize are an amazing 1 in 6. And, even more incredibly, your chances of winning one of the really big prizes are 1 in 66,000!

IF YOU PLAY LOTTERIES THIS ONE IS A MUST

On receipt of your reservation you will receive confirmation followed by a list of all the ticket numbers held by your group.

Shortly after the draw you will receive a list of all the numbers drawn and your statement of winnings. Winning Edge Marketing guarantees strictest confidentiality on all orders and prizes paid. All winnings are tax free.

- PLAN A For \$225 you will be placed in three groups of 200 members giving you 600 chances to win big.
- PLAN B For \$595 you will be placed in a group of 25 members with 200 chances to win big.
- PLAN A & B For \$775 (save \$45) you can order both plans + increase your chances.

Send to:
WEM P.O. Box 58194, 1040 HD Amsterdam, The Netherlands

IMPORTANT TO NOTE: All orders must be postmarked before May 20th or we cannot guarantee your reservation. For telephone orders and enquiries:
Tel: (31 20) 684 5015 Fax: (31 20) 688 1374

Indicate the number of entries you require:

- ☐ Plan A \$ 225 ☐ Cheque/Money Order payable in WEM
- ☐ Plan B \$ 595 ☐ Charge my ☐ Visa ☐ Mastercard
- ☐ Plan A + B (save \$45) \$ 775 ☐ Access ☐ Eurocard

expiry date

Signature:

Name:

Address:

City:

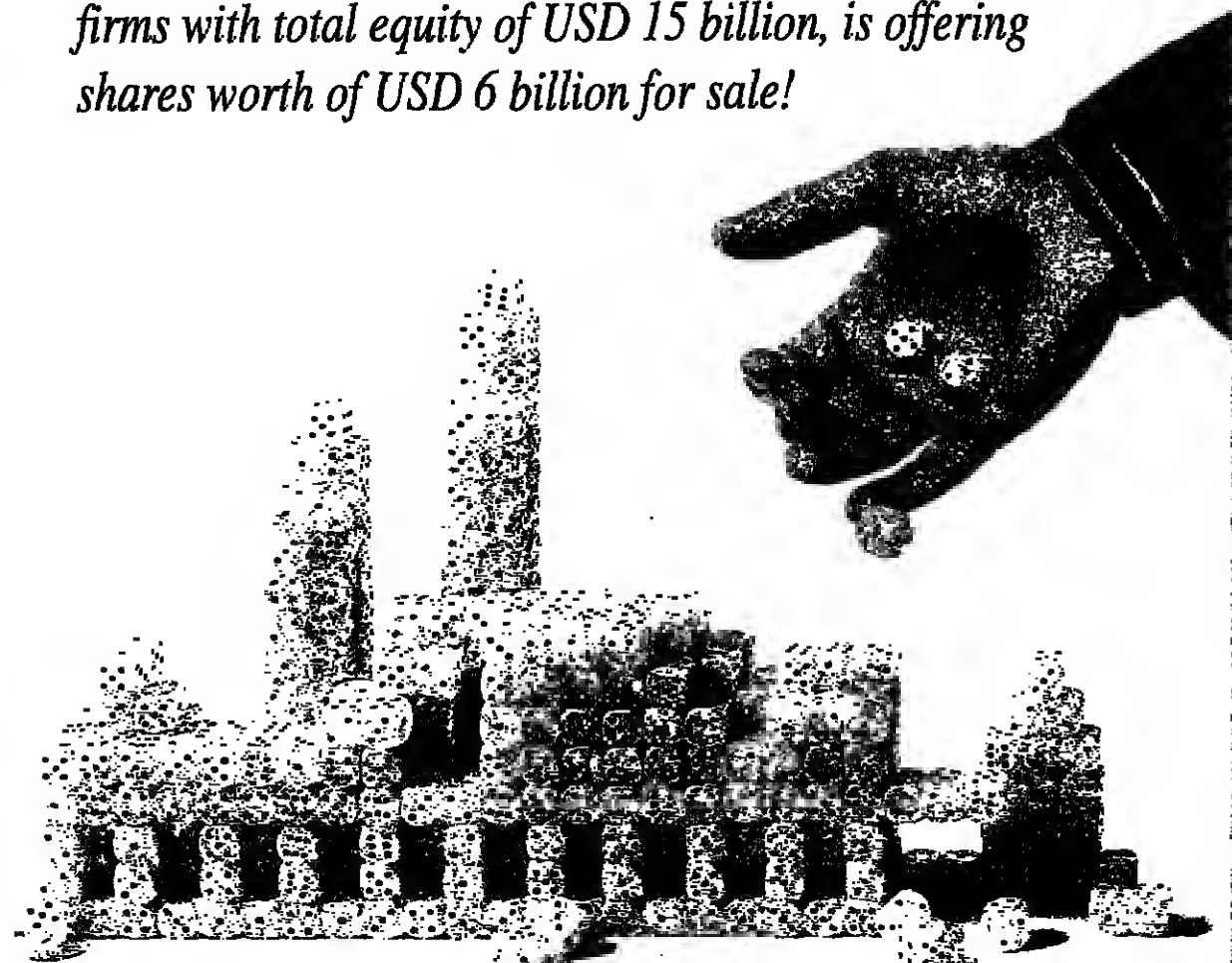
Tel:

Membership includes all postage & handling costs. Valid where legal.

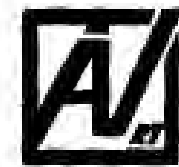
DON'T GAMBLE!

BUY STATE PROPERTY!

The Hungarian State Holding Company, owner of 160 firms with total equity of USD 15 billion, is offering shares worth of USD 6 billion for sale!



Take Part in Hungary's historic privatisation process!



Hungarian State Holding Company

H-1115 Budapest, Banki utca 17/b Phone: (36-1) 267-6600

Cerruti's A-List: Here's Hollywood

By Suzy Menkes
International Herald Tribune

NEW YORK — It sounds like a spoof of the Academy Awards. Here is Hollywood's take on Nino Cerruti's List:

"For services to Michael Douglas's chest in 'Basic Instinct.'"
"For Richard Gere's high-profile gear in 'Pretty Woman.'"
"For revealing the erotic backbone of Kathleen Turner in 'The Jewel of the Nile.'"
"For making Clint Eastwood's blue-gray suits for 'In the Line of Fire.'"
"For covering Robert Redford's confusion in 'Indecent Proposal.'"

Cerruti's credits for costumes are so overwhelming that they make a new book of stars he has dressed on the Silver Screen.

"I did not realize that there were so many — the result of 28 years' work and my love for movies as a humble spectator," says Cerruti.

It took "someone from outside" to record the 130 contributions he has made to movies, stage and television since he first dressed French actor Jean-Paul Belmondo in 1965 and made Faye Dunaway's straw hat for "Bonnie and Clyde," right up to his wardrobe for Tom Hanks in the Oscar-winning "Philadelphia."

It is typical of the elegant, unassuming designer that, when "Cinema: Nino Cerruti and the Stars" was launched by Rizzoli during New York Fashion Week, the dinner was not packed with stars rubbing egos and soft-shouldered Cerruti suits. Instead, at the designer's side sat Annette Insdorf, chairman of the film division of Columbia University.

Cerruti is marking the moment that his film work goes public by establishing an annual grant at Columbia to finance the completion of the year's three most promising student works.

"Nino Cerruti has done something quite wonderful — to be a 'godfather,'" says Insdorf.

"It is not only generous in terms of money — he cares about nurturing the next generation of American filmmakers."

"One of my dreams before I finish my career is to teach for a while in school," says Cerruti.

"I love young people — they have a spring inside themselves."

Cerruti was just 20 in 1950 when, on his father's death, he became head of the family firm, founded in 1881 at Biella, Italy, a fabric center. The young man knocked the stuffiness out of the traditional suit, giving a stylish spin to tailoring. In fact he more or less invented the supple, light, body-conscious suit — a skill he passed on to Giorgio Armani, who worked with him for seven years. Cerruti gravitated to Paris where he opened Cerruti 1881 in 1967, starting a women's line in 1976. The boutique in the Place de la Madeleine is the nerve center of his business, now worth \$2.5 billion a year, including licenses.

"In my case, I started as a fabric technician

and with a certain style of fashion," he says. "When I was 19 I was crazy about learning how to cut a suit. I have a liking for the physical work of hands with materials."

His work with actors started in the theater with French stars who now include the bulky Gérard Depardieu, who demands extra cloth in his seams "just in case."

Traditionally, working for stage or screen requires a flamboyance to make things larger than a real-life wardrobe. But Cerruti makes his clothes so much part of the personality that they become almost invisible.

He explains how Clint Eastwood in "In the Line of Fire" had to look "banal" so that he would blend into the crowd — the effect achieved by using different textures for the inevitable gray suit. (The special requirements were for a single-breasted jacket for easy access to the gun.)

In "Pretty Woman," the task was to make Richard Gere look smooth and sleek in a West Coast way. "An obvious Californian man trying to be international," is how Cerruti describes it.

For the small screen, the endless changes of attire for "Miami Vice" created an image for the 1980s dubbed "tropical chic."

The book is glossy and glamorous, but not nearly as intelligent as Cerruti himself. It could have used a good writer to analyze just why Cerruti is the darling of Hollywood costume designers and how his work differs from that of the past.

Cerruti, giving credit to Silver Screen legends such as Adrian, explains the difference.

"If you compare how people were dressed before the war — it was a very rare film when they were not glamorous," he says. "Now films have to be not about myth or heroes. There are a lot of social implications. There is an attempt to destroy the dignity of human beings. What clothes have to emphasize is character."

The same might be said of current fashion, although Cerruti does not believe that a modern wardrobe should be a blank canvas.

"Fashion means establishing well-accepted clean lines and adding glamour to the cleanliness," he says. "With minimalism, it is too easy to have a zen attitude that is too cold and intellectualized."

"Modern fashion starts with the presumption that the person has a strong personality, that you give people freedom and you make up your own mind. And today there is this horrendous cheating because the beauty of the model dominates the equation."

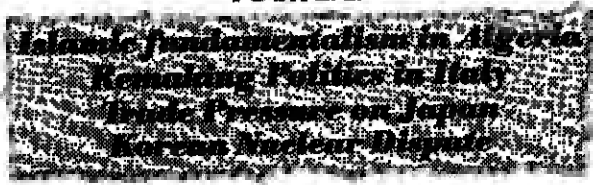
It is the measure of his work in films that neither the well-honed body of heartthrob Gere nor the devilish character of Jack Nicholson in "The Witches of Eastwick" dominate their film wardrobes. Most people, asked to remember even Michael Douglas's definitive style in "Wall Street," would be unable to get much farther than the suspenders.

Cerruti's ultimate accolade is that his film work, like his fashion, is famous for getting it right, rather than drawing attention to itself.



Designer Nino Cerruti with Sharon Stone; from top right, clockwise: Cerruti designs for Jack Nicholson in "The Witches of Eastwick"; Kathleen Turner in "V.I. Warshawski"; sketch for Richard Gere; Julia Roberts with Gere in "Pretty Woman"; tropical chic for Don Johnson in "Miami Vice."

NEWS EVENTS WHICH COULD AFFECT YOUR LIFE:



Follow the World Every Day in the IHT
Subscribe now and save up to **47% off the cover price**

CALL US TOLL-FREE
AUSTRIA: 0660 8155 LUXEMBOURG: 0800 2703
BELGIUM: 0 800 17538 SWITZERLAND: 155 57 57
FRANCE: 05 437 437 THE NETHERLANDS: 05 022 5158
GERMANY: 0130 848305 UNITED KINGDOM: 0800 89 5965

Or send in the coupon below.

| Country/Currency | 12 months 12 issues PRICE | 6 months 6 issues PRICE | 3 months 3 issues PRICE |
|---|---------------------------------|-------------------------------|-------------------------------|
| Austria | A.Sk. 6,800 | 3,400 | 1,800 |
| Belgium | S.Fr. 14,000 | 7,000 | 4,200 |
| Denmark | D.Kr. 3,400 | 1,700 | 1,000 |
| France | F.Fr. 2,400 | 1,200 | 700 |
| Germany | M. 1,950 | 975 | 570 |
| Greece | Dr. 70,000 | 35,000 | 21,000 |
| Ireland | Ir£ 230 | 115 | 65 |
| Italy | Lira 500,000 | 250,000 | 150,000 |
| Luxembourg | L.Fr. 14,000 | 7,000 | 4,200 |
| Netherlands | Fl. 770 | 385 | 230 |
| Norway | N.Kr. 2,800 | 1,400 | 800 |
| Portugal | Esc. 47,000 | 23,500 | 14,000 |
| Spain | Ptas. 49,000 | 24,500 | 14,000 |
| Sweden (incl. Mail) | Skr. 55,000 | 27,500 | 14,000 |
| Switzerland | S.Fr. 3,100 | 1,550 | 900 |
| United Kingdom | £ 3,500 | 1,750 | 1,000 |
| Rest of Europe and CIS | S.Fr. 610 | 305 | 185 |
| CIS, ex. Africa, Russia, French Africa, Middle East | S. 690 | 345 | 190 |
| Rest of Europe, Asia, Central and South America | S. 700 | 350 | 200 |
| Rest of Africa | S. 800 | 400 | 220 |

* For information concerning hand-delivery in major German cities call toll free IHT Germany at 0130-84 85 35 or fax (030) 176 413. Under German regulations, a 2-week trial period is granted for all new orders.

Yes, I want to start receiving the IHT. This is the subscription term I prefer (check appropriate boxes):

- ☐ 12 months (364 issues in all with 52 bonus issues).
☐ 6 months (182 issues in all with 26 bonus issues).
☐ 3 months (91 issues in all with 13 bonus issues).
☐ My check is enclosed (payable to the International Herald Tribune).
☐ Please charge my: ☐ American Express ☐ Diners Club ☐ VISA ☐ MasterCard ☐ Eurocard ☐ Access

Credit card charges will be made in French Francs at current exchange rates.

CARD ACCT. NO. _____

EXP. DATE _____ SIGNATURE _____

FOR BUSINESS ORDERS, PLEASE INDICATE YOUR VAT NUMBER: _____

IHT VAT number: FR47320211261

☐ Mr. ☐ Mrs. ☐ Miss FAMILY NAME _____

FIRST NAME _____

PERMANENT ADDRESS: ☐ HOME ☐ BUSINESS _____

CITY/CODE _____

COUNTRY _____

TEL. _____ FAX _____

Return your completed coupon for Subscription Manager, IHT, 181 Avenue Charles de Gaulle, 92521 Nanterre Cedex, France. Fax: 33.1.46 37 65 51 - Tel: 33.1.46 37 93 61

This offer expires August 31, 1994, and is available to new subscribers only.

Herald Tribune 26-494

Astrology for the Anarchic

By Brian Parks
New York Times Service

NEW YORK — Here's "Real Astrology" for Cancer, April 13-19: "It's a good week to make exotic wagers and to offer unexpected kisses and to traffic in valuable gossip. It's not such a good week to slam doors in anger or to issue left-handed compliments or to seduce farm wives while on assignment for National Geographic."

"It's a fabulous week to roll in a field of dandelions and to insist on the premium blend and to acquire a magic wand or secret weapon. It's a bad week to become somewhat pregnant or to talk back to the river or to indulge the whims of nowhere men."

Not exactly your daily horoscope.

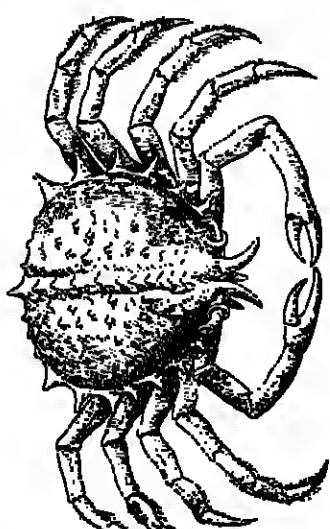
Gliff, hectoring, oblique, "Real Astrology" appears in alternative weeklies around the country, including The New York Press. Written by Rob Breznsky, 35, a Californian, the column abandons the love-love readings of planets beloved in most newspapers and magazines.

The column appeals mostly to urbanites like lawyers, writers, musicians and computer consultants who turn to it for irreverence as much as for insight.

Daniel Filler, 31, a lawyer in Philadelphia, described it as a "refreshingly anarchic advice forum." Emily Gordon, a 24-year-old editorial intern in New York, compared Breznsky's writing to that of

the novelist Tom Robbins. The horoscopes "are like little valentines, buoyant and spilling over with mischievousness," she said. "They're a good prognosis."

Breznsky said of his approach: "So much of what happens in your life is stimulated by what you think is going to happen. I want readers to use their imagination to cook up



new responses to the events in their lives. I'm on a mission to save people from the genocide of the imagination."

"I predict the present. I don't believe in predicting the future." Although rarely mentioning planets and their perambulations, "Real Astrology" is based on astro-

logical charts that Breznsky devises. The column has been around since 1980, when he was hired by Good Times, an alternative weekly in Santa Cruz, as its astrologer, at \$15 a week. Now, he's syndicated in 58 publications.

Not everybody loves Breznsky's work. "He has no standing in the profession," said Henry Weingarten, the director of a more mainstream resource organization, the New York Astrology Center. He dismissed "Real Astrology" as a "silly column."

Breznsky also sings in a band called World Entertainment War and is writing a book on what he calls "macho feminism," the principle that men should nurture both their strong male and female characteristics. He lives in San Rafael, north of San Francisco, with his wife, Ro Loughran, and their 3-year-old daughter, Zoe. His wife is also an astrologer.

Leo, April 6-12: "With all those pit bulls and weasels and vultures in the neighborhood, I know it's been hard for you to maintain your leonine poise. And now I hear that the three-legged dog from hell over in cage No. 3 has invited a horde of fleas and a pack of lizards over for a shomer party. I think it may be time to check out the action at a new watering hole, at least on a provisional basis. I hear there's one place not too far from here where quite a nice mix of eagles, foxes and panthers hang out."

"My secret agenda," Breznsky confessed, "is to be a poet who gets paid for writing poetry."



One of Andy Warhol's versions of his "Campbell's Tomato Soup Can."

THE Soup Can Is No More

WASHINGTON — It was more than a can of soup. It was a comfort. It was even a work of art.

But the Campbell's soup can that most of America — including Andy Warhol — grew up with, sang "Mm! Mm! Good!" with, is no more. In place of the harmoniously balanced yet graphically assertive red-and-white, text-only label, there is now a photographic

representation of the product inside: Soup!

F. Martin Thrasher, president of Campbell's U.S. Soup Division, called it a "very premeditated and intelligent refinement" of a "powerful equity" (which is corporate speak for "label"). But that's not all. It was also a concession to market forces and a return to the pictorial tradition.

In the early 1960s, Warhol stunned the art world when he transformed what was considered a banal commercial image into a sub-

ject worthy of portraiture. Some high-minded critics deemed the cans a satire of capitalism; others discerned a breakthrough that helped legitimize anything as Pop art.

But Warhol himself explained: "I just paint things that I always thought were beautiful, things you use every day and never think about." Growing up in Pittsburgh during the Depression, he had eaten his share of Campbell's soup.

The red-and-white label has been around since 1898; two years later Campbell added a graphic showing a gold medal for excellence, but few other "refinements" followed. The cans Warhol began painting in 1960 — the first was "Pepper Pot" — had the same compositional balance and dramatic use of white space, the same oddly tilted "O" in "SOUP," as today's cans. Like the Coke bottles he also painted, and the dollar bills, the Campbell's cans denoted permanence: icons of Americana.

"It's a testament to the classic quality of Warhol's paintings that it's taken decades for Campbell's to change the image on their labels on their soup cans," said Mark Francis, curator of the Andy Warhol Museum, which opens next month in Pittsburgh.

Thrasher himself described the Campbell's label as an "icon." Then why change it?

Because in a 12-month marketing test, 98 percent of people said "they would definitely or probably buy soup in this new label," said Donnalyne Pompper, spokesman for Campbell's. Photos are easier to read than words. Said Pompper: "The consumer is king."

Warhol, who mass-produced his art in a place called the Factory, would undoubtedly agree.

Collier or et brillants

Van Cleef & Arpels

"Il est des signatures auxquelles on tient."

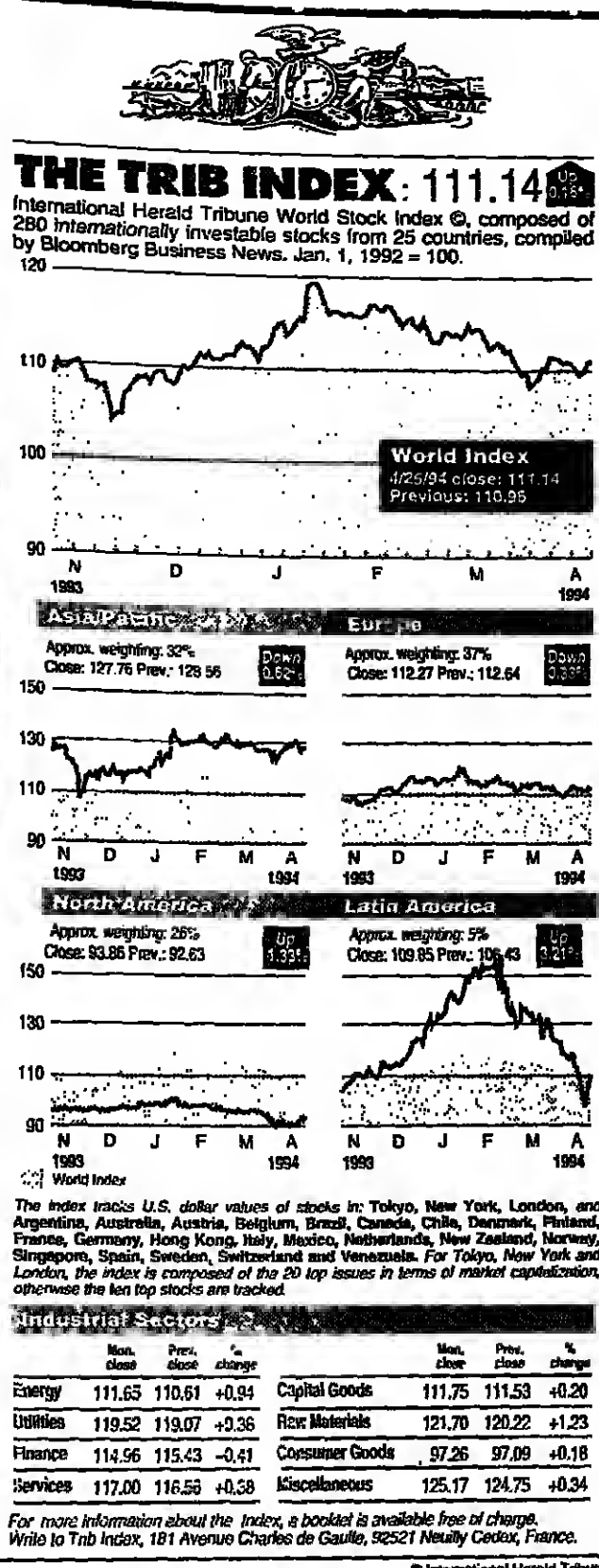
Bague or et brillants

Van Cleef & Arpels PARIS 22, Place Vendôme, Tél: 42 61 58 58 - GENEVE 31, Rue du Rhône, Tél: 311 60 70 "boutique"

BUSINESS

International Herald Tribune, Tuesday, April 26, 1994

Page 9



Debt: A New Third World Order

With Fresh Investors Comes Risk of Great Volatility

By Kenneth N. Gilpin
New York Times Service

NEW YORK — The international debt crisis is finally over. Well, maybe. A week ago, the world's biggest banks agreed to restructure the last big chunk of commercial debt in Brazil, effectively marking the end of the 12-year-old lending crisis in Latin America.

But the deal underscored a quiet change that has been rippling through the credit and equity markets of Latin America and much of the rest of the developing world. The banks have been superseded as the primary source of foreign capital by such new private investors as pension funds, mutual funds and investment firms.

It is a change that brings its own risks and the potential for new crises down the road, or just around the corner.

Seeking diversification and higher returns,

the new players have funneled billions into what have come to be called emerging markets. For many of these markets, the flood of new money is proof that the painful economic adjustments undertaken during the debt crisis at the behest of the banks and international lending organizations have paid off.

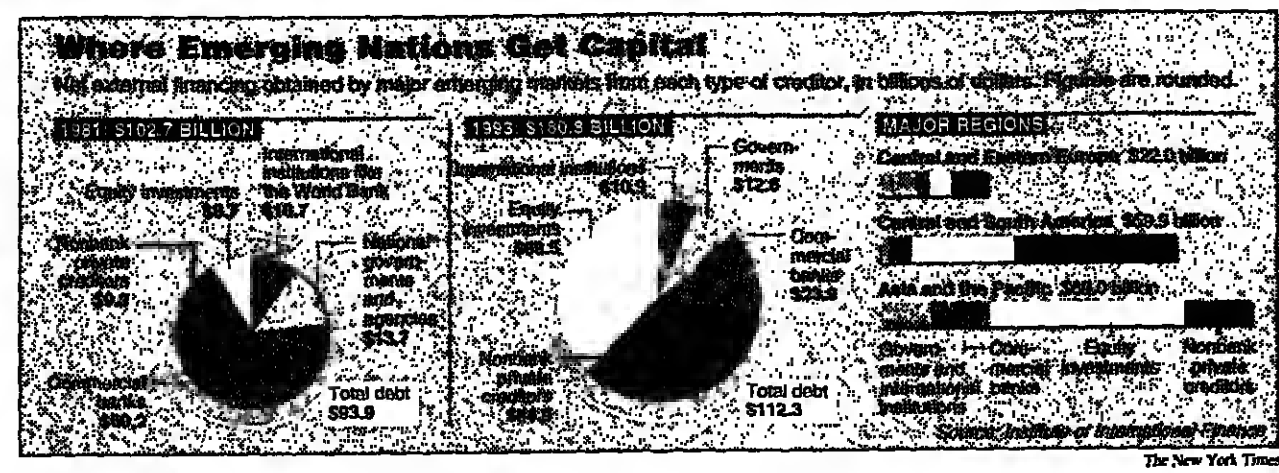
But not so fast, many international economists and lending experts say. The new lenders bring something besides money with them; they bring potential for great volatility. Unlike the banks, whose billions were tied up in long-term loans, most of the new investors are holding debt or equity securities that trade in the open market, and they will move on when it no longer pays to stay put, the experts say.

Making matters even more unsettled, many of those managing the new billions are relative novices in the developing world and have unrealistically high expectations about emerging markets, their stability and safety.

The recent sharp selloff in emerging-market debt has been like a cold shower for some of the new investors. The selloff was triggered by the rise in interest rates in the United States, which made foreign investments less attractive. It sent bond values tumbling 19 percent in the developing world in the first quarter, according to J.P. Morgan & Co.'s Emerging Market Bond Index.

To attract — and hold onto — the new money, these borrowers increasingly will have to compete with others who want the money just as badly. This year, for example, the Turkish government was unable to pass muster with Western-bond rating agencies, and it is still looking for a way to borrow \$1 billion.

From now on, "the markets will begin to see DEBT, Page 11



U.S. Refuses to Expand IMF's Reserves

Compiled by Our Staff From Dispatches

WASHINGTON — Treasury Secretary Lloyd Bentsen of the United States on Monday formally opposed a \$50 billion increase in international cash reserves for the world's ailing economies.

Mr. Bentsen's rejection came one day after he and other officials from the Group of Seven industrial nations pointedly ignored a plan for the International Monetary Fund to create the new reserve assets, which would be used in particular to aid Eastern Europe and the countries of the former Soviet Union.

Mr. Bentsen, in an address to the IMF, said the United States believed there were adequate reserves in the world economy for aid purposes.

Moscow signals a sharply wider budget deficit, Page 11.

The United States has the ability to block allocation changes because it represents 18 percent of the IMF voting shares, and 85 percent are needed to approve a request for expanded reserves. The IMF, which is holding its spring meeting in Washington, is considering the proposal for \$50 billion in new Special Drawing Rights, which comprise a basket of currencies from the major industrial countries.

Michel Camdessus, the IMF managing director, said last week that it was "urgent" the SDR issue be approved. SDRs are used by the IMF as a kind of overdraft protection for member countries. The reserves were created in 1970, as the dollar came under speculative attack, so that the IMF would have a stable means of assisting countries with balance of payment problems.

The countries of Eastern Europe and the former Soviet Union, because they were not members of the IMF when the last SDRs were issued, have no SDR account.

(Bloomberg, Knight-Ridder)

Madrid Chooses Santander in Banesto Bidding

Reuters

MADRID — Banco Santander became Spain's largest bank on Monday when it won a controlling stake in Banco Español de Crédito-Banesto SA for 280.9 billion pesetas (\$2.04 billion), outbidding rivals Banco de Bilbao-Vizcaya and Argenta Corporación Bancaria de España SA.

The acquisition also puts Banco Santander among Europe's top 10 banks, with assets of 18.6 trillion pesetas and 57,000 employees.

Banesto was put up for sale after the Bank of Spain fired its management and rescued it from the brink of bankruptcy last year after discovering its balance sheet was burdened by huge losses.

In the bidding, Banco Santander's offer was the equivalent of 762 pesetas a share. Banco de Bilbao-Vizcaya offered 667 pesetas a share and state-controlled Argenta, 566 pesetas.

The central bank's governor, Luis Angel Rojo, announced the decision in a televised broadcast, after the results of an auction were analyzed by the Bank of Spain's directors.

Banco Santander acquired a 60.2 percent stake in Banesto. The auction conditions stipulated that 13.25 percent must be sold to existing shareholders at a nominal price of 400 pesetas a share. This left a total of 450 million shares on offer, equivalent to 73.45 percent.

As a result of the acquisition, Banco Santander gained control of a share of about 25 percent of Spain's banking market in terms of deposits.

In a statement issued shortly after Mr. Rojo announced the winner, Banco Santander said it would direct Banesto toward traditional banking activities and sell its media interests.

It also said it would raise capital with a one-for-three share issue at 2,250 pesetas, raising about 89 billion pesetas in new capital and reserves to maintain its capital-adequacy ratio above 10 percent. The ratio of capital to risk-bearing assets now stands at 13.36 percent, well above the recommended 8 percent.

Banking analysts said the change that the acquisition was likely to have on Banco Santander would only be known after details emerged on how it planned to finance the acquisition and what it intended to do with the shares.

In addition, analysts noted that the condition of Banesto's finances was still not fully understood.

Trading Losses Bite Into Profit At Salomon

Bloomberg Business News

NEW YORK — Salomon Inc. said Monday that it had "disappointing" first-quarter results as the rise in interest rates that disrupted bond and stock markets caused its securities subsidiary to lose \$173 million in client-related business.

The securities and natural resources company said it earned \$66 million, or 48 cents a share, in the quarter, well short of a \$1.73-a-share consensus forecast of analysts. A year earlier, the company reported a loss of \$102 million as its Salomon Brothers Inc. unit lost \$319 million trading for its own account.

Salomon's stock fell \$1.375 a share to \$44.25.

Increased profits at the firm's Phibro commodities trading and oil refining units boosted the results.

Salomon said it had losses in trading currencies and foreign securities with clients. A year ago, the company made \$230 million from client-driven activities. This quarter's losses were offset by profit of \$212 million from betting the firm's capital.

Thinking Ahead / Commentary

U.S. Mustn't Dawdle on the Trade Pact

By Reginald Dale
International Herald Tribune

WASHINGTON — Now that the world's biggest-ever trade agreement has been signed and sealed in Marrakesh, it is time to get it through the U.S. Congress, and the sooner the better.

Already some dangerous ideas about the trade pact are afoot on Capitol Hill. The longer the agreement remains unratified, the more vulnerable it will be to protectionist pressures.

Administration officials insist they will do everything necessary to ratify the pact, the fruit of seven years of arduous negotiations in the Uruguay Round. They say that President Bill Clinton is fully committed to the cause.

But it is not clear the administration has learned the lessons of last year's near-fiasco over the North American Free Trade Agreement, saved only by a bout of last-minute political arm-wrestling by Mr. Clinton.

The administration's biggest mistake over NAFTA was complacency — underestimating the opposition and leaving its drive to win approval far too late. As a result, last-minute waverers squeezed a lot of promises out of Mr. Clinton that he would have been better off not making.

This time there is much less organized opposition, but that could change as November's mid-term elections draw closer.

Congress is by no means yet committed to the Uruguay Round, and the committee responsible for the trade pact also happen to have jurisdiction over the two biggest pending items of domestic legislation — health care and welfare reform.

Some major misconceptions need to be nipped in the bud. One is that it does not matter if the implementing legislation is put off until next year.

Yes, it does. Delay will increase the chances of the pact being blown off course — perhaps by a major new trade dispute with Japan, China or even Canada.

Another mistaken impression is that the agreement can still be changed. Many Republicans think they can tighten up tax rules on subsidies, while some in both parties are demanding greater scope for unilateral U.S. action.

The House Republican whip, Newt Gingrich, even wants to cut out the part of the agreement establishing the World Trade Organization, which he regards as a sinister organ of world government that will ride roughshod over American interests.

But U.S. agreement to the World Trade Organization was an integral part of the Uruguay Round compromise. There is no way of reopening the negotiations now. Under the fast-track procedure in force for the treaty, Congress must in any case vote "yes" or "no" on the whole pact at once.

It is true the WTO means a loss of congressional sovereignty. But that will be no bad thing if it clips the wings of Capitol Hill's powerful protectionists. It will actually be good for the United States to be overruled by the world organization when Washington tries to take politically motivated action against other countries' exports.

Where the debate enters the world of Alice in Wonderland is when it gets to bow to pay for it all.

Under U.S. budgetary rules agreed in 1990, Congress must find ways to offset the revenue loss from the Uruguay Round tariff cuts, which could amount to nearly \$14 billion over five years or perhaps \$40 billion over 10 years.

With the elections approaching, nobody wants to propose new taxes or spending cuts to bridge the gap. But not does anyone want to suggest a waiver from the rules and set a precedent that opponents might exploit later on — the Democrats for health care and the Republicans for cuts in the capital gains tax.

The whole thing is absurd. In the next five years the government is likely to collect about \$3 in revenue for every \$1 lost in tariffs, because of vastly increased trade.

It is ridiculous to impose a budgetary penalty for free trade, which pays for itself many times over. Congress should be brave enough to admit it has made a mistake and exempt trade agreements from the rules.

The main thing for Congress to remember is that agreements to open up world trade are never perfect, but the United States has always benefited from them.

Mr. Clinton should remember that his decisive support for NAFTA was top marks even from his critics as the high point of his first year in office. It is time for a repeat performance — preferably without the cliff-hanging finale.

QUITE SIMPLY THE ROYAL OAK.

AP
AUDEMARS PIGUET
The master watchmaker.

CURRENCY & INTEREST RATES

April 25

| Cross Rates | 1 Month | 3 Months | 6 Months | 1 Year |
|---------------------|---------|----------|----------|--------|
| London | 1.64 | 1.64 | 1.64 | 1.64 |
| Paris | 6.55 | 6.55 | 6.55 | 6.55 |
| Frankfurt | 1.93 | 1.93 | 1.93 | 1.93 |
| Madrid | 166.36 | 166.36 | 166.36 | 166.36 |
| Other Dollar Values | | | | |
| Canada | 0.71 | 0.71 | 0.71 | 0.71 |
| Japan | 109.00 | 109.00 | 109.00 | 109.00 |
| Switzerland | 0.90 | 0.90 | 0.90 | 0.90 |
| Germany | 1.93 | 1.93 | 1.93 | 1.93 |
| France | 6.55 | 6.55 | 6.55 | 6.55 |
| Italy | 1.36 | 1.36 | 1.36 | 1.36 |
| Spain | 166.36 | 166.36 | 166.36 | 166.36 |
| UK | 1.64 | 1.64 | 1.64 | 1.64 |
| Other Euro Values | | | | |
| Germany | 1.93 | 1.93 | 1.93 | 1.93 |
| France | 6.55 | 6.55 | 6.55 | 6.55 |
| Italy | 1.36 | 1.36 | 1.36 | 1.36 |
| Spain | 166.36 | 166.36 | 166.36 | 166.36 |
| UK | 1.64 | 1.64 | 1.64 | 1.64 |

Forward Rates

| Currency | 30-day | 60-day | 90-day |
|-------------|--------|--------|--------|
| Canada | 0.71 | 0.71 | 0.71 |
| Japan | 109.00 | 109.00 | 109.00 |
| Switzerland | 0.90 | 0.90 | 0.90 |
| Germany | 1.93 | 1.93 | 1.93 |
| France | 6.55 | 6.55 | 6.55 |
| Italy | 1.36 | 1.36 | 1.36 |
| Spain | 166.36 | 166.36 | 166.36 |
| UK | 1.64 | 1.64 | 1.64 |

Sources: ING Bank (Amsterdam), Inductus Bank (Brussels), Banca Commerciale Italiana (Milan), Agence France Presse (Paris), Bank of Tokyo (Tokyo), Royal Bank of Canada (Toronto), IMF (SDI) Other data from Reuters and AP.

MARKET DIARY

Blue Chips Rally
On Earnings Data

Compiled by Our Staff From Dispatches

NEW YORK — Stock prices surged Monday after a number of blue-chip stalwarts, notably Du Pont, reported strong earnings and were given upgrades by brokers.

The Dow Jones industrial average closed at 3,705.78, up 57.10 points, a gain sufficient to trigger the exchange's stock-trading collar.

U.S. Stocks

which limits trading and is designed to restrain volatility resulting from program trading.

Gainers outnumbered losers by about 10 to 7 on the New York Stock Exchange, while volume was relatively light at 262.24 million shares, down from 295.74 million shares on Friday when the Dow industrials were nearly unchanged.

Du Pont rose 3 1/2 to 38 1/2 after reporting better-than-expected earnings and accounted for about one-fifth of the rise in the Dow industrials. Among the market's other notable gainers, Caterpillar, up 3 1/4 at 111 1/4, and Boeing, up 1 from 44 1/2, also boosted the average.

Du Pont's results helped the chemical sector in particular. Monsanto rose 1 1/2 to 79 1/2, and Dow Chemical climbed 2 1/2 to 61 1/4.

"Du Pont and some other companies are coming out with decent earnings, and bonds have settled

down," said Thomas Gallagher, chief trader at Oppenheimer & Co. Bond prices rose, and the yield on the benchmark 30-year Treasury bond fell to 7.15 percent from 7.23 percent on Friday.

"People are optimistic that bonds have calmed down," said Mr. Gallagher. "They have felt all along that inflation isn't a problem." A week ago, the Federal Reserve Board pushed up the interest rate on overnight bank loans to 3.75 percent from 3.50 percent, its third rate increase this year in a campaign to keep inflation from igniting.

Among active stocks, Tennessee rallied 1 1/2 to 52 1/4 a strong gain after press reports claimed the company would soon announce plans to sell its Case subsidiary.

Dealers said that the market may have also been boosted after Peter Lynch, former manager of Fidelity Magellan, the largest U.S. mutual fund, recommended a number of blue chips and claimed they were relatively cheap at the moment.

Microsoft rose 2 to 93 1/4 after the company announced its decision to split its stock for the first time in two years, taken as an encouraging sign by analysts of the company's confidence in its underlying computer software business.

Bloomberg, Knight-Ridder

Dollar Falls as Dealers
See Yen Staying Strong

Compiled by Our Staff From Dispatches

NEW YORK — The dollar slipped Monday after the Group of Seven industrialized countries over the weekend did nothing to discourage a further rise by the yen, dealers and analysts said.

A dealer at Banque Nationale de Paris said that despite the fact that few dealers had expected anything

to come out of the meeting of G-7 finance officials regarding foreign-exchange rates, the market had used the lack of any such development as an excuse to sell the U.S. currency.

The dollar fell to 1.6798 Deutsche marks from 1.6882 Friday and to 103.05 yen from 103.24. The dollar dropped to 5.7653 French franc from 5.7860 but edged up to 1.4335 Swiss franc from 1.4325. The pound strengthened to \$1.4915 from \$1.4895.

Foreign Exchange

An analyst at Smith Barney Shearson, Lisa Finstrom, said the political turmoil in Japan, where the Social Democratic Party said it was leaving the government coalition, was likely to have the paradoxical effect of keeping the yen strong against the dollar.

The dollar fell to 1.6798 Deutsche marks from 1.6882 Friday and to 103.05 yen from 103.24. The dollar dropped to 5.7653 French franc from 5.7860 but edged up to 1.4335 Swiss franc from 1.4325. The pound strengthened to \$1.4915 from \$1.4895.

The Social Democrats' withdrawal means the newly appointed prime minister, Tsutomu Hata, "is likely to put the trade issue on the back burner for the time being in order to concentrate on maintaining his power base," said Amy Smith, foreign-exchange analyst at IDEA, a consulting firm.

The dollar was pinned down against the mark by upbeat forecasts for Germany's economy, easing pressure on the Bundesbank to cut the country's interest rates.

(AFX, Knight-Ridder, Bloomberg)



The Dow

Source: Dow Jones & Co.

Dow Jones Industrial Average

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

1000 2000 3000 4000 5000 6000 7000 8000 9000 10000

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994

Index

Dow Jones Averages

| Index | Open | High | Low | Close | Chg. |
|---------|--------|--------|--------|--------|-------|
| Indus. | 3664.1 | 3705.8 | 3648.8 | 3705.8 | +41.7 |
| Transp. | 1934.6 | 1940.2 | 1928.3 | 1934.6 | +1.6 |
| Com. | 1211.2 | 1216.3 | 1207.5 | 1216.3 | +5.1 |

Standard & Poor's Indexes

| Index | High | Low | Close | Chg. |
|---------|------|------|-------|------|
| Indus. | 5242 | 5195 | 5242 | +4.5 |
| Transp. | 3248 | 3205 | 3248 | +4.2 |
| Com. | 1413 | 1411 | 1413 | +2.0 |

NYSE Indexes

| Index | High | Low | Close | Chg. |
|------------|-------|-------|-------|------|
| Composites | 326.0 | 324.9 | 326.0 | +1.1 |
| Transp. | 141.3 | 141.1 | 141.3 | +0.2 |
| Com. | 209.2 | 208.9 | 209.2 | +0.3 |

NASDAQ Indexes

| Index | High | Low | Close | Chg. |
|------------|-------|-------|-------|------|
| Composites | 725.9 | 724.5 | 725.9 | +1.4 |
| Transp. | 454.1 | 453.8 | 454.1 | +0.3 |
| Com. | 892.0 | 891.5 | 892.0 | +0.5 |

AMEX Stock Index

| Index | High | Low | Close | Chg. |
|------------|-------|-------|-------|------|
| Composites | 433.7 | 433.2 | 433.7 | +0.5 |

Dow Jones Bond Averages

| Index | Close | Chg. |
|----------------|-------|------|
| 20 Bonds | 104.3 | +0.4 |
| 10 Utilities | 103.9 | +0.3 |
| 10 Industrials | 103.9 | +0.3 |

NYSE Diary

| Index | Close | Chg. |
|-----------|-------|-------|
| Advanced | 154 | +1.00 |
| Unchanged | 278 | 0.00 |
| New Highs | 23 | 0.00 |
| New Lows | 4 | 0.00 |

AMEX Diary

| Index | Close | Chg. |
|-----------|-------|-------|
| Advanced | 348 | +0.30 |
| Unchanged | 238 | 0.00 |
| New Highs | 21 | 0.00 |
| New Lows | 3 | 0.00 |

NASDAQ Diary

| Index | Close | Chg. |
|-----------|-------|-------|
| Advanced | 1713 | +1.00 |
| Unchanged | 1235 | 0.00 |
| New Highs | 490 | +0.00 |
| New Lows | 6 | 0.00 |

Spot Commodities

| Commodity | Today | Prev. |
|-----------|--------|--------|
| Aluminum | 6.52 | 6.52 |
| Coffee | 1.01 | 1.01 |
| Cocoa | 21.50 | 21.50 |
| Corn | 3.17 | 3.17 |
| Cotton | 3.17 | 3.17 |
| Gold | 328.00 | 328.00 |
| Grain | 3.17 | 3.17 |
| Oil | 3.17 | 3.17 |
| Silver | 3.17 | 3.17 |
| Soybean | 3.17 | 3.17 |
| Wheat | 3.17 | 3.17 |
| Zinc | 3.17 | 3.17 |

Market Sales

| Index | Today | Prev. |
|--------|-------|-------|
| NYSE | 214.3 | 214.3 |
| Nasdaq | 214.3 | 214.3 |

Paris Prices UAP Shares at 7.3% Discount

Compiled by Our Staff From Dispatches

PARIS — The French government said Monday it would sell 47 million shares in Union des Assurances de Paris, France's largest insurer, at 152 French francs (\$26) each to retail investors, a discount of 7.3 percent from the current market price.

Financial analysts in Paris said that the price was generally attractive even though the share has plunged 27 percent since the start of the year. It closed Monday at 164 francs.

The government said it expected the sale, which will include purchases by employees and institutional investors as well as retail investors, to bring in 18.5 billion francs (\$3.19 billion).

The privatization, the fourth carried out by the government since October, was scheduled to begin on Tuesday and last until May 3. The government plans to sell its entire 50.24 percent stake.

The UAP board also approved plans on Monday for a previously announced capital increase of 3.46 billion francs. The state is selling its entire 50.24 percent stake in UAP.

The ministry said UAP's group of core shareholders would be Cit. Generale de France, Westdeutsche Landesbank Girozentrale of Germany and Soparinvest SA, a company controlled by Albert Frere, a Belgian financier.

(Bloomberg, AFX)

EUROPEAN FUTURES

| Index | Open | High | Low | Close | Chg. |
|-----------------|--------|--------|--------|--------|------|
| ALUMINUM (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |
| COPPER (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |
| CRUDE OIL (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |

Metals

| Index | Open | High | Low | Close | Chg. |
|-----------------|--------|--------|--------|--------|------|
| ALUMINUM (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |
| COPPER (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |
| CRUDE OIL (LME) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |

3-MONTH STERLING (LIFFE)

| Index | Open | High | Low | Close | Chg. |
|--------------------------|--------|--------|--------|--------|------|
| 3-MONTH STERLING (LIFFE) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |

3-MONTH EURO (LIFFE)

| Index | Open | High | Low | Close | Chg. |
|----------------------|--------|--------|--------|--------|------|
| 3-MONTH EURO (LIFFE) | 1250.0 | 1250.0 | 1250.0 | 1250.0 | 0.00 |

3-MONTH EURO (LIFFE)

| 3-MONTH EURO DOLLARS (LIFFE) | | | | |
|------------------------------|-------|-------|-------|--|
| 51 centime - pts of 100 pct | | | | |
| Jun | 95.33 | 95.32 | 95.32 | |
| Sep | 94.74 | 94.73 | 94.72 | |
| Dec | N.T. | N.T. | 94.21 | |
| Mar | N.T. | N.T. | 93.96 | |
| Jun | N.T. | N.T. | 93.71 | |
| Sep | N.T. | N.T. | 93.50 | |

Est. volume: 106; 126 1/249.

Monday's Closing
Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

(Continued)

(Continued)

12 Month
High 1 on Stock

1. 本行自成立以來，承蒙各界人士之厚愛，業務蒸蒸日上。茲為擴大服務範圍，特在各地設立分行，以便顧客就近辦理各項業務。

2. 本行辦理各項銀行業務，包括存款、放款、匯兌、貼現等，手續簡便，利息優厚。歡迎各界人士垂詢。

3. 本行信譽昭著，資金雄厚，能為顧客提供可靠之財務保障。如有任何疑問，請隨時與本行聯繫。

4. 本行將繼續秉承「誠信、務實、服務」之宗旨，為廣大顧客提供更高品質之金融服務。

5. 本行地址：上海南京路100號。電話：12345678。

[illegible]

ॐ नमो भगवते वासुदेवाय ॥ १ ॥
 श्रीकृष्णाय नमः ॥ २ ॥
 श्रीगुरुभ्यो नमः ॥ ३ ॥
 श्रीगणेशाय नमः ॥ ४ ॥
 श्रीविष्णवे नमः ॥ ५ ॥
 श्रीशिवाय नमः ॥ ६ ॥
 श्रीब्रह्माय नमः ॥ ७ ॥
 श्रीमहेश्वराय नमः ॥ ८ ॥
 श्रीनारायणाय नमः ॥ ९ ॥
 श्रीरामाय नमः ॥ १० ॥
 श्रीकृष्णाय नमः ॥ ११ ॥
 श्रीगुरुभ्यो नमः ॥ १२ ॥
 श्रीगणेशाय नमः ॥ १३ ॥
 श्रीविष्णवे नमः ॥ १४ ॥
 श्रीशिवाय नमः ॥ १५ ॥
 श्रीब्रह्माय नमः ॥ १६ ॥
 श्रीमहेश्वराय नमः ॥ १७ ॥
 श्रीनारायणाय नमः ॥ १८ ॥
 श्रीरामाय नमः ॥ १९ ॥
 श्रीकृष्णाय नमः ॥ २० ॥

[illegible][illegible][illegible][illegible]

| 12 Month | Div | Yld | PE | Ratio | High | Low | Latest |
|----------------|-----|-----|----|-------|------|-----|--------|
| High Low Stock | | | | | | | |
| 1.50 | | | | | | | |
| 1.25 | | | | | | | |
| 1.00 | | | | | | | |
| 0.75 | | | | | | | |
| 0.50 | | | | | | | |
| 0.25 | | | | | | | |
| 0.00 | | | | | | | |

[illegible][illegible]

[The page contains dense handwritten text in Devanagari script, which is mostly illegible due to extreme blurring.]

[illegible]

(Faint vertical text bleed-through from the reverse side of the page)

MEMBER THAI 3153



Membership No.

TG-253741

MR. A. SAMPLE

***Thai's frequent flyer
(First, Business)***

ROYAL
ORCHID



Plus

programme is all class.
and Economy.)

[illegible]

ॐ नमो भगवते वासुदेवाय ॥ १ ॥
 श्रीकृष्णाय नमः ॥ २ ॥
 श्रीगुरुभ्यो नमः ॥ ३ ॥
 श्रीगणेशाय नमः ॥ ४ ॥
 श्रीविष्णवे नमः ॥ ५ ॥
 श्रीशिवाय नमः ॥ ६ ॥
 श्रीब्रह्माय नमः ॥ ७ ॥
 श्रीमहेश्वराय नमः ॥ ८ ॥
 श्रीनारायणाय नमः ॥ ९ ॥
 श्रीरामाय नमः ॥ १० ॥
 श्रीकृष्णाय नमः ॥ ११ ॥
 श्रीगुरुभ्यो नमः ॥ १२ ॥
 श्रीगणेशाय नमः ॥ १३ ॥
 श्रीविष्णवे नमः ॥ १४ ॥
 श्रीशिवाय नमः ॥ १५ ॥
 श्रीब्रह्माय नमः ॥ १६ ॥
 श्रीमहेश्वराय नमः ॥ १७ ॥
 श्रीनारायणाय नमः ॥ १८ ॥
 श्रीरामाय नमः ॥ १९ ॥
 श्रीकृष्णाय नमः ॥ २० ॥

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|----|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|
| 一、 | 二、 | 三、 | 四、 | 五、 | 六、 | 七、 | 八、 | 九、 | 十、 | 十一、 | 十二、 | 十三、 | 十四、 | 十五、 | 十六、 | 十七、 | 十八、 | 十九、 | 二十、 | 二十一、 | 二十二、 | 二十三、 | 二十四、 | 二十五、 | 二十六、 | 二十七、 | 二十八、 | 二十九、 | 三十、 | 三十一、 | 三十二、 | 三十三、 | 三十四、 | 三十五、 | 三十六、 | 三十七、 | 三十八、 | 三十九、 | 四十、 | 四十一、 | 四十二、 | 四十三、 | 四十四、 | 四十五、 | 四十六、 | 四十七、 | 四十八、 | 四十九、 | 五十、 | 五十一、 | 五十二、 | 五十三、 | 五十四、 | 五十五、 | 五十六、 | 五十七、 | 五十八、 | 五十九、 | 六十、 | 六十一、 | 六十二、 | 六十三、 | 六十四、 | 六十五、 | 六十六、 | 六十七、 | 六十八、 | 六十九、 | 七十、 | 七十一、 | 七十二、 | 七十三、 | 七十四、 | 七十五、 | 七十六、 | 七十七、 | 七十八、 | 七十九、 | 八十、 | 八十一、 | 八十二、 | 八十三、 | 八十四、 | 八十五、 | 八十六、 | 八十七、 | 八十八、 | 八十九、 | 九十、 | 九十一、 | 九十二、 | 九十三、 | 九十四、 | 九十五、 | 九十六、 | 九十七、 | 九十八、 | 九十九、 | 一百、 |
|----|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|------|------|------|------|------|------|------|------|------|-----|

[illegible]

1. The first part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

2. The second part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

3. The third part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

4. The fourth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

5. The fifth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

6. The sixth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

7. The seventh part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

8. The eighth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

9. The ninth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

10. The tenth part of the document is a list of names and addresses, which appears to be a directory or a list of subscribers. The names are written in a cursive script, and the addresses are listed below them. The list is organized in a columnar fashion, with names in the first column and addresses in the second column.

[illegible][illegible]

[The page contains dense vertical Chinese text arranged in columns from right to left. The text appears to be bleed-through or mirrored print from another document.]

[illegible]

Asia Television To Feed STAR With Programs

Bloomberg Business News

HONG KONG — Asia Television Ltd., one of Hong Kong's television stations, has agreed to provide the regional satellite broadcaster STAR TV with more than 1,000 hours of Chinese-language programs a year for the next three years, the companies said.

The two companies will also co-produce at least 40 hours of television dramas every year to be simulcast on STAR TV and Asia Television and the STAR network, which is owned by Rupert Murdoch's News Corp. Asia Television will show them in Cantonese and STAR will air them in Mandarin.

The agreement resolves a dispute that has simmered between the two ever since a similar accord reached in 1991 proved to be unworkable. That prevented Asia Television

from selling its programs to other broadcasters in Asia, but it also prevented STAR from showing Asia Television programs for long periods of time while they were being marketed on video by Asia Television.

Under the new accord, Asia Television will be able to distribute its programs throughout Asia.

STAR is scrambling to acquire programming for its two Chinese-language channels, including a recently launched movie channel.

The agreement may help Asia Television to break even or make a profit this year after many years of losses, said Ken Lwok, the secretary of the company. Asia Television is 50.83 percent owned by Lim Por-yen, the chairman of the Hong Kong real estate concern Lai Sun Development Co.

Japanese Car Output Falls

Compiled by Our Staff From Dispatches

TOKYO — Japanese vehicle production fell 12 percent in the year to March 31, the third straight year of decline and the biggest drop since 1947, the Japan Automobile Manufacturers' Association said Monday.

But auto industry analysts said they expected output to stabilize at slightly higher levels in 1994-95. "Japan's vehicle production is likely to be around 11 million vehicles in 1994-95," said Noriyuki Matsushima, an analyst at the Nikko Research Center. The country's automakers produced 10.85 million vehicles in 1993-94.

Analysts attributed the fall in last year's production to sluggish domestic demand and exports, along with a shift to overseas production because of the yen's appreciation. But they said domestic demand

should bottom in the first half of the year and then recover in step with the economy, while the yen was bound to depreciate from its current lofty levels.

In 1993-94, car output fell 11.8 percent, truck production fell 12.7 percent and bus output declined 11.8 percent.

The association reported a 7.1 percent decline in domestic demand, which marked the third straight yearly fall, and an estimated 18.3 percent drop in exports.

Japan exported \$25.90 billion worth of assembled cars and \$15.45 billion worth of car components in 1993-94, while it imported \$5.60 billion worth of assembled cars.

In value terms, Japan's car and car-related industries account for about 13 percent of its manufacturing output. (Reuters, AFP)

Wall Street Likes Japan Economy Expected to Lift Tokyo Stocks

By Kenneth N. Gilpin

New York Times Service

Political instability, a sour economy and an overvalued currency are usually not mentioned in the same breath as a promising stock market. But in the case of Japan, the well-documented troubles have turned its market into a contrarian play.

"Japan is a case where all the bad news is out and on the table," said Michael Metz, chief investment strategist at Oppenheimer & Co. "I think it is a relatively attractive market, and my guess is the surprise will be on the upside."

Japanese stock prices have performed decently so far this year, rising by more than 13 percent, while markets in other Asian countries with superior short-term fundamentals took a beating and the bull markets in the rest of the world stumbled.

In dollar terms, the Japanese market's gain has been even more impressive: about 24 percent. The rebound, though fueled by money fleeing other markets, is no passing fad, many money managers said in recent interviews. While they tempered their comments with a short bit of risk, the money managers described the recent run-up as the possible harbinger of a true economic recovery in Japan.

After four dismal years during which the Nikkei average of 225 stocks fell from its high of 39,000 to 15,000, the first-quarter turnaround has turned some heads. (The Nikkei closed Monday at 19,709.14 points, down 255.25, in the middle of its range over the last couple of months.)

Douglas Johnson, a senior international equity strategist at Merrill Lynch & Co., dismissed the Japanese market at the beginning of the year and pointed to better opportunities elsewhere, especially in Europe. His view has changed. "The market

is looking increasingly attractive, in part because of the upcoming economic recovery," Mr. Johnson said.

It is a recovery that virtually all those interviewed expect to be modest. But after four years of declining corporate earnings any economic gain should bolster profits and thus stock prices.

David Ishibashi, a vice president and portfolio manager at Smith Barney Shearson, pulled out punches. "Earnings reports for the fiscal year that ended on March 31 will start to come out in May, and they will be horrible," he said. "Estimates for the current fiscal year will be very conservative."

But Japanese companies have a good chance of exceeding those estimates, he explained.

On the political front, Japan's ruling coalition on Monday installed Tadamasa Hata as prime minister, but the Socialists later threatened to leave the coalition.

"Many investors are concerned about political risk, but so far the major wave toward deregulation, political reform and greater participation in politics hasn't shown any signs of reversing," said Sung Kwak, a

manager of the Japan Fund at Scudder, Stevens & Clark.

Some portfolio managers also take comfort from the fact that Japanese investors — institutions and individuals — have mostly kept their hands in their pockets amid the turmoil. Increased optimism about the economy and politics could send their stockpiles of savings into equities.

Foreign investment is driving the market for now. John R. Hickling, a portfolio manager at Fidelity Investments Services who runs its \$1.8 billion Overseas Fund and its Japan Fund, said the country fund's assets had more than doubled since the start of the year, to \$277 million.

When asked to name promising investments, Mr. Hickling and other money managers recited a strikingly similar list.

Among their favorites, blue-chip electronics exporters, including Sony Corp. and Hitachi Ltd., companies that have been re-

vamping their operations to cope with the strong yen and that will benefit from strong sales abroad when — and if — the currency loses some of its potency.

"There are a couple of themes in Japan," said George A. Murphree, a vice president at Rowe Price-Fleming in Baltimore. "Play sectors that benefit from an economic rebound," he said, citing companies like Nippon Steel Co.

Consumer-oriented stocks also stand to benefit as the Japanese economy picks up. Mr. Murphree said he liked retailing stocks, especially Xebio, a sporting goods company, and companies involved in modernizing Japan's housing stock, such as Daiwa House, which makes prefabricated homes.

Helen Sheng, an assistant vice president at the U.S. Trust Co., said, "We like discount retailers like Ito-Yokado and Autoback 7, a discount auto parts retailer."

A Dispute On Price of India Issue

Bloomberg Business News

NEW DELHI — Plans by India's overseas telecommunications monopoly to raise up to \$1 billion are likely to fail, international fund managers said Monday. But officials close to the company, Videsh Sanchar Nigam Ltd., contested this, saying investors were simply trying to talk the issue price down.

Videsh Sanchar Nigam, which is state-controlled, wants to raise the money by selling 20 million shares in the form of global depositary receipts, which are tradeable certificates held by overseas custodian banks on behalf of investors.

"I will be very surprised if they are able to raise \$1 billion," said a fund manager who attended a company presentation last week in London.

The fund manager, who asked not to be identified, said the timing for the sale was wrong because nearly all Indian global depositary receipts listed in London are quoted at a discount to their issue price.

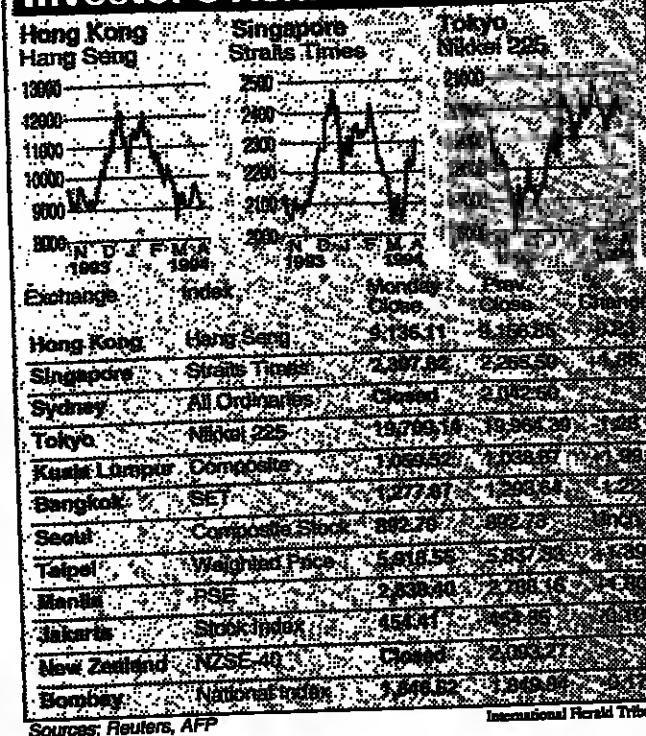
"The issue has been priced very aggressively," another overseas fund manager said.

Videsh Sanchar Nigam will price the securities next week and has said it hopes to sell them at 1,400 to 1,600 rupees (\$44.50 to \$50.80) a share. That would put the shares at a future price/earnings ratio of about 40, one fund manager said. But the company appears to have received some offers below 1,100 rupees, said Dinesh Valji, head of Bhimji-Valji & Co. brokerage. Its shares currently trade between 1,200 and 1,300 rupees in Bombay.

The officials close to the company, who asked not to be identified, said there was a campaign by some investors to bargain down the price of the GDRs to recoup losses incurred through Indian mutual funds. They said there were no plans to cut the size or price.

"The issue is doing extremely well but there is a disinflation campaign," one official said. "This is typical Wall Street aggression."

Investor's Asia



Very briefly:

- Chinese workers' average annual incomes rose 19.4 percent last year, to 3,236 yuan (\$373), although the real increase was whittled down to 2.8 percent by inflation, a Labor Ministry spokesman said.
- NEC Corp.'s sales of personal computers in Japan rose 25 percent from a year earlier, to 740,000 units, in the six months ended March 31.
- Itokichi Corp. announced that it and Hitachi Ltd., along with ABB Asea Brown Boveri Ltd., had won a contract to build a coal-fired power plant in Australia valued at about 45 billion yen (\$434 million).
- Mitsubishi Kasei Corp. signed an accord giving Astra AB of Sweden the right, exclusively or jointly with Mitsubishi Kasei, to develop and sell some Mitsubishi Kasei pharmaceuticals in Europe, Australia and New Zealand.
- Japanese department store sales fell 4 percent in March from a year earlier, to 747.1 billion yen, the Department Store Association said.
- Alcatel Alsthom opened its first Malaysian plant, under its share of a 2 billion ringgit (\$743 million) contract to supply digital telephone lines.
- South Korea is sending requests for proposals to seven foreign companies that formed consortiums with local partners to seek a \$100 million contract for a cellular communications network for South Korea's high-speed-railway project.
- Singapore, Kuala Lumpur, Taipei and Manila stock markets leaped on strong buying of blue-chip and industrial issues, and some brokers and analysts said confidence had returned to some battered Asian bourses. (Reuters, AFP, Bloomberg)

Are Rights Their Business? Companies Are Urged to Lean on China

By Peter Behr

Washington Post Service

WASHINGTON — Jeffrey B. Swartz of Timberland Co., the trendy sporting shoe company, recalls that he had an immediate reaction to the 1989 massacre of dissidents in Beijing. He ordered the company to stop selling its shoes in China.

Timberland's international vice president at the time, Mr. Swartz moved up in 1991 to become chief operating officer of the company his father founded. He then directed that Timberland, based in Hampton, New Hampshire, phase out its purchases of Chinese-made hiking boots, as well. Timberland will not do business with a system it regards as "fundamentally evil," he said in an interview.

Timberland's unilateral boycott of China puts it in a distinct minority among U.S. companies. "In some circles we have been ridiculed," Mr. Swartz said. "This is the fastest-growing market in the world and a lot of my colleagues say there's a dollar to be made."

Just the same, the ethical debate about doing business in China has rattled most U.S. companies big enough to buy or sell there.

As President Bill Clinton approaches a June 3 deadline for renewing China's favorable trade status, which he has conditioned on a significant improvement in Beijing's human rights record, China's critics in the United States are demanding that American business take a stand.

The organization Human Rights Watch, which monitors the Chinese government's treatment of dissidents, has privately contacted more than 60 major U.S. companies, asking that they join in a campaign to pressure China to grant more political freedom and economic security to its workers.

"Many U.S. companies are well placed to use their considerable influence to improve human rights in the workplace," said Richard Dicker, associate counsel of Human Rights Watch.

Senator Max Baucus, the Montana Democrat who is chairman of the subcommittee on international trade, has urged Mr. Clinton to call on U.S. companies to adopt voluntary codes of conduct for doing business in China along the lines Human Rights Watch suggested.

But this is a role U.S. business and heads of business according to corporate leaders and heads of business lobbying organizations. "We would find that very onerous," said J. Tracy O'Rourke, chairman of the National Association of Manufacturers.

U.S. companies that tried to pressure China on human rights would soon be sent home, shut out of perhaps the most fantastic economic opportunity in history, business leaders say.

There are too many other countries whose businesses are eager to enter China with no strings attached for U.S. companies to make an effective solitary stand, U.S. executives said. That will become painfully clear if Mr. Clinton strips China of its most-favored-nation trade status because China falls short on the human rights front, causing the two nations to cut off billions of dollars in two-way trade, they added.

Most-favored-nation status accords a trading partner the lowest tariffs available.

"To undertake a voluntary code of conduct that asserts your principles is one thing," said J. Daniel O'Flaherty, a vice president of the National Foreign Trade Council in Washington. More than that, however, would turn U.S. companies — in China's eyes — into the agents of the U.S. government, he said.

U.S. companies that help build a market economy in China do more for human rights than those that stand back and issue statements, U.S. executives asserted.

Human rights "are coming very rapidly on the increase in free-market systems over there," said Mark Hoffman, chairman of Syntex Inc., a California software company whose sales in China are growing rapidly.

Most American companies in China already make sure that no prison or child labor is used to make the products they buy, said Jerry R. Jenkins, chairman of Texas Instruments Inc. and head of the international trade task force for the Business Roundtable, the lobbying arm of 250 major U.S. corporations.

But Human Rights Watch wants public commitments, not just private good deeds. U.S. companies should declare that they will not handle goods produced by prison or child labor, Mr. Dicker said; they should discourage compulsory political indoctrination sessions at the workplace; they should demand control

'Many U.S. companies are well placed to use their influence to improve human rights in the workplace.'

Richard Dicker, associate counsel, Human Rights Watch.

over hiring and firing of employees, rather than leaving that in the hands of government agencies; and they should speak out for freedom of expression for their workers, he added.

Mr. Dicker praises Sears, Roebuck & Co. for a commitment to prevent goods made with prison labor from entering its stores; he also lauds Reebok International Ltd. for its refusal to permit any "military presence" in its overseas facilities and Levi Strauss & Co. for pulling out of China.

While Human Rights Watch appeals to the conscience of business, the AFL-CIO has opted for embarrassment, seeking to pressure U.S. companies that, it says, are doing business with factories controlled by China's military.

Mark Atkinson, a 33-year-old union researcher, posed as an official of a fictitious U.S. importer during two trips last year to China, where he was greeted with open arms by business representatives of China's People's Liberation Army, he said.

The army's interests include a manufacturing and trading company, China North Industries Corp., or Norinco, whose executives acknowledge the connection, Mr. Atkinson said.

Norinco is responsible for importing assault rifles and other weapons into the United States, according to the AFL-CIO and other researchers.

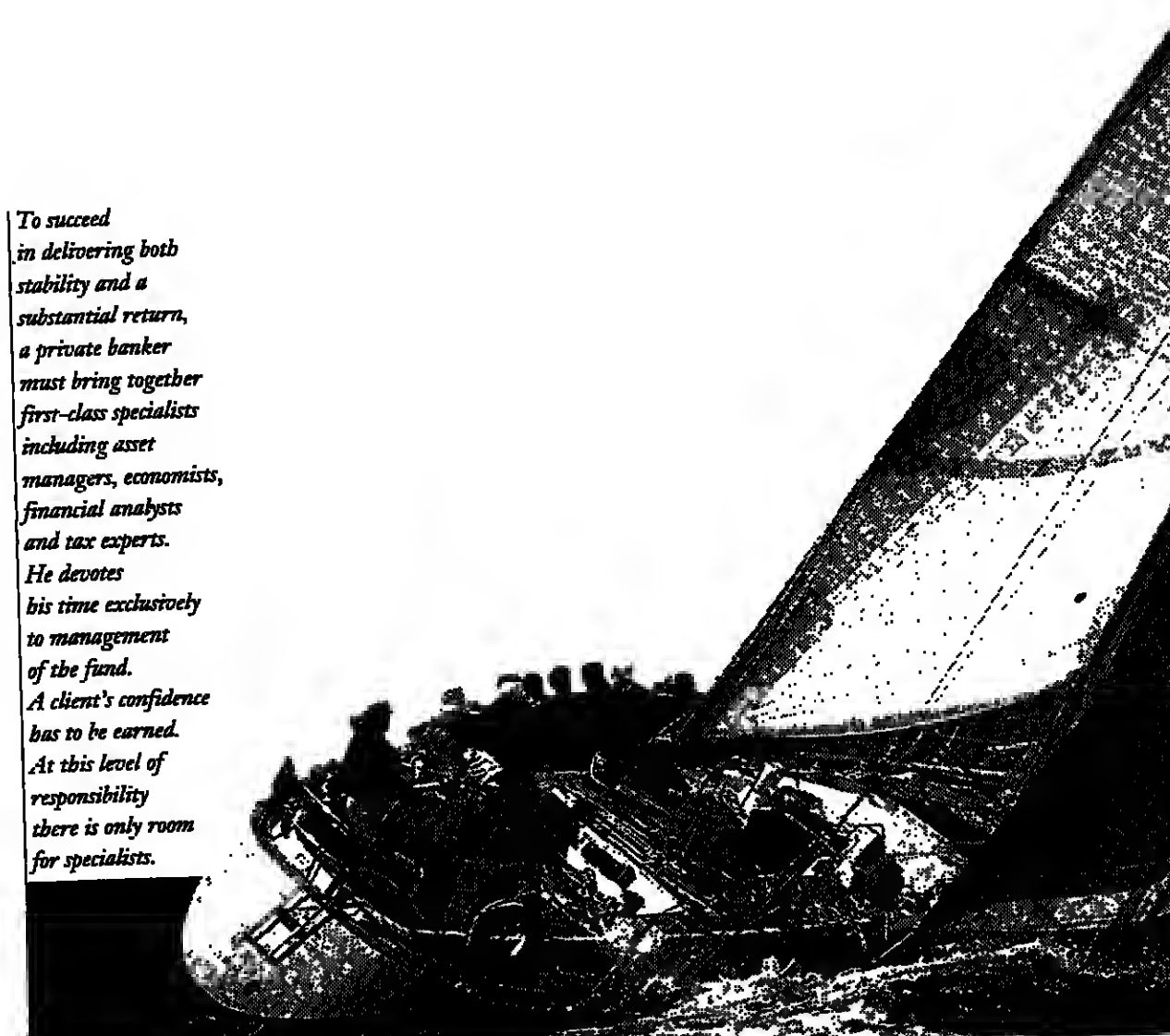
It also sells consumer products, and the AFL-CIO, which is the largest U.S. labor organization, recently singled out several American companies it said carry these goods, including Home Depot Inc., the hardware and home furnishings chain.

"If we want to modernize the Chinese armed forces, we should debate that in Congress and send them a check, not allow the American consumers to provide the Chinese military with the wherewithal to do it," said Jeffrey Fiedler, secretary-treasurer of the AFL-CIO's Food and Allied Service Trades department, who organized Mr. Atkinson's undercover visits.

Don B. Campbell, director of importing for Home Depot, acknowledged that a small portion of Home Depot's merchandise was purchased through Norinco. But he added, "Is Norinco the PLA? I can't substantiate it."

Balancing safety and performance in institutional fund management calls for considerable discipline.

To succeed in delivering both stability and a substantial return, a private banker must bring together first-class specialists including asset managers, economists, financial analysts and tax experts. He devotes his time exclusively to management of the fund. A client's confidence has to be earned. At this level of responsibility there is only room for specialists.



GENEVA'S PRIVATE BANKERS

Liberty · Independence · Responsibility

In Geneva:

BORDIER & Cie - DARIER HENTSCH & Cie - LOMBARD ODIER & Cie - MIRABAUD & Cie - PICTET & Cie
(1844) (1796) (1798) (1819) (1805)

The Geneva-based Swiss Private Bankers Association is not a bank and does not accept deposits in the United Kingdom. The association has been approved by the United Kingdom's Financial Services Authority (FSA) as a member of the FSA's Approved Persons List (APL).

UNITED STATES
MERGERS
AND
ACQUISITIONS
PACE AND ROSE
ATTORNEYS AND COUNSELORS
WASHINGTON D.C.
20037-7500
PARIS FRANCE
44 25 19 41
LOS ANGELES
402 277-2800

U.S. \$400,000,000 National Westminster Bank Floating Rate Capital Notes 2005

In accordance with the provisions of the Notes, notice is hereby given that for the six months Interest Period from April 25, 1994 to October 25, 1994 the Notes will carry an Interest Rate of 4.6875% per annum. The interest payable on the relevant interest payment date, October 25, 1994 against Coupon No. 19 will be U.S. \$238.28.

By: The Chase Manhattan Bank, N.A.
London, Agent Bank

April 25, 1994

| | | | | | | | | | |
|-----|--------|-----|-----|---|-----|-----|-----|-----|-----|
| 101 | Welles | 25a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 102 | Wells | 25b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 103 | Wells | 25c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 104 | Wells | 25d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 105 | Wells | 25e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 106 | Wells | 25f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 107 | Wells | 25g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 108 | Wells | 25h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 109 | Wells | 25i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 110 | Wells | 25j | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 111 | Wells | 25k | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 112 | Wells | 25l | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 113 | Wells | 25m | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 114 | Wells | 25n | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 115 | Wells | 25o | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 116 | Wells | 25p | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 117 | Wells | 25q | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 118 | Wells | 25r | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 119 | Wells | 25s | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 120 | Wells | 25t | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 121 | Wells | 25u | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 122 | Wells | 25v | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 123 | Wells | 25w | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 124 | Wells | 25x | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 125 | Wells | 25y | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 126 | Wells | 25z | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 127 | Wells | 26a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 128 | Wells | 26b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 129 | Wells | 26c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 130 | Wells | 26d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 131 | Wells | 26e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 132 | Wells | 26f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 133 | Wells | 26g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 134 | Wells | 26h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 135 | Wells | 26i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 136 | Wells | 26j | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 137 | Wells | 26k | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 138 | Wells | 26l | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 139 | Wells | 26m | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 140 | Wells | 26n | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 141 | Wells | 26o | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 142 | Wells | 26p | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 143 | Wells | 26q | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 144 | Wells | 26r | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 145 | Wells | 26s | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 146 | Wells | 26t | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 147 | Wells | 26u | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 148 | Wells | 26v | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 149 | Wells | 26w | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 150 | Wells | 26x | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 151 | Wells | 26y | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 152 | Wells | 26z | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 153 | Wells | 27a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 154 | Wells | 27b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 155 | Wells | 27c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 156 | Wells | 27d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 157 | Wells | 27e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 158 | Wells | 27f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 159 | Wells | 27g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 160 | Wells | 27h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 161 | Wells | 27i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 162 | Wells | 27j | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 163 | Wells | 27k | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 164 | Wells | 27l | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 165 | Wells | 27m | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 166 | Wells | 27n | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 167 | Wells | 27o | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 168 | Wells | 27p | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 169 | Wells | 27q | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 170 | Wells | 27r | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 171 | Wells | 27s | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 172 | Wells | 27t | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 173 | Wells | 27u | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 174 | Wells | 27v | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 175 | Wells | 27w | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 176 | Wells | 27x | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 177 | Wells | 27y | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 178 | Wells | 27z | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 179 | Wells | 28a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 180 | Wells | 28b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 181 | Wells | 28c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 182 | Wells | 28d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 183 | Wells | 28e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 184 | Wells | 28f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 185 | Wells | 28g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 186 | Wells | 28h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 187 | Wells | 28i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 188 | Wells | 28j | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 189 | Wells | 28k | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 190 | Wells | 28l | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 191 | Wells | 28m | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 192 | Wells | 28n | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 193 | Wells | 28o | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 194 | Wells | 28p | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 195 | Wells | 28q | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 196 | Wells | 28r | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 197 | Wells | 28s | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 198 | Wells | 28t | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 199 | Wells | 28u | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 200 | Wells | 28v | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 201 | Wells | 28w | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 202 | Wells | 28x | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 203 | Wells | 28y | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 204 | Wells | 28z | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 205 | Wells | 29a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 206 | Wells | 29b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 207 | Wells | 29c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 208 | Wells | 29d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 209 | Wells | 29e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 210 | Wells | 29f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 211 | Wells | 29g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 212 | Wells | 29h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 213 | Wells | 29i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 214 | Wells | 29j | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 215 | Wells | 29k | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 216 | Wells | 29l | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 217 | Wells | 29m | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 218 | Wells | 29n | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 219 | Wells | 29o | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 220 | Wells | 29p | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 221 | Wells | 29q | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 222 | Wells | 29r | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 223 | Wells | 29s | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 224 | Wells | 29t | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 225 | Wells | 29u | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 226 | Wells | 29v | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 227 | Wells | 29w | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 228 | Wells | 29x | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 229 | Wells | 29y | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 230 | Wells | 29z | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 231 | Wells | 30a | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 232 | Wells | 30b | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 233 | Wells | 30c | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 234 | Wells | 30d | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 235 | Wells | 30e | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 236 | Wells | 30f | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 237 | Wells | 30g | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 238 | Wells | 30h | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 239 | Wells | 30i | 1.0 | 8 | 81% | 14% | 16% | 19% | 14% |
| 24 | | | | | | | | | |

INTERNATIONAL FUNDS

The terminal symbols indicate frequency of quotations supplied: (d) - daily; (w) - weekly; (b) - bi-monthly; (f) fortnightly (every two weeks); (r) - regularly; (t) - twice weekly; (m) - monthly.

AS - Australian Dollars; AU - Austrian Schillings; BF - Belgian Francs; CA - Canadian Dollars; DM - Deutsche Marks; ECU - European Currency Unit; FF - French Francs; FL - Dutch Florin;
LH - Italian Lire; LF - Luxembourg Francs; P - Pence; Ps - Pesetas; S\$ - Singapore Dollars; SF - Swiss Francs; ¥ - Yen; * asked • Other Prices: N.A. - Not Available; N.C. -
Not Commenced; n - New; s - suspended; S.S. - Stock Split; £ - Undenoted; £-R/- - Ex-Rate
• Other Price incl. 3% premium, change; • Parity exchange; • Amsterdam exchange;

[illegible]

ADVERTISEMENT

ADVERTISEMENT

COST OF QUALITY: EXCHANGE RATES FAVOR FOREIGNERS

The effects of economic recession in Britain are still being felt in the private-school sector, where the number of boarding pupils fell by 21 percent in the decade to 1993.

This has reduced economies of scale and forced

Private sector offers boarding

fees up higher than the prevailing rate of inflation, although this increase is balanced by favorable currency-exchange rates for non-British parents.

One of the most popular schools for expatriates based in London is the American School, which occupies a three and a half acre campus in St. John's Wood, a posh inner-city residential neighborhood.

The 1,200 or so students, both boys and girls, attend classes from kindergarten to 13th grade in a system based on the American educational model.

Students from over 40 nations are represented on the roll, but the majority are U.S. citizens, for whom the school was created in 1951 "to meet the need for continuity of American curriculum." The institution is fully accredited by the Middle States Association of Colleges and Schools in the United States.

There are no boarders, so some pupils have to allow time for journeys of up to 30 miles each way. In the class of 1993, 34 percent of 12th graders earned grades of A and 48 percent Bs, underlining the school's good academic record. Over 90 percent of the class continued on to four-year colleges.

Schools with a more British tradition are keen to attract the children of non-British parents. Bedales School was founded in 1893 and takes students from the ages of three to 16.

They leave when they

reach 18, with most going on to a university. The school is in Petersfield, Hampshire, a county to the southwest of London, only about an hour by road from both Heathrow and Gatwick international airports.

Christine Teale, registrar for admissions, says: "Bedales was the first coeducational boarding school in England to treat boys and girls equally. We do lots of outdoor practical work such as looking after apple trees, as well as baking bread and making jam. Our academic standards are high."

The school follows the British educational examination system and does not offer the International Baccalaureate. All new pupils are expected to be fluent in spoken and written English and have to pass entrance tests prior to admission.

Fees for senior boarders are almost \$18,000 a year, while day students pay \$12,800. Boarding students are in the majority and sleep in six-person, mixed-aged dormitories until the age of 16.

Woldingham School in Surrey, also close to London, educates almost 500 girls and was founded as a Roman Catholic institution in 1843, although it now has lay management. Fees for boarders are around \$14,000 a year.

Most girls are English, but the school exchanges students with Catholic institutions in France, Spain, Germany and Austria on an annual basis.

This year, visiting teachers came from Japan for the first time, and the Japanese language appeared on the curriculum for senior students. Over 90 percent of the school's graduates enter a university.

The choice of schools in Britain is wide, with many public-sector schools offering free education plus high standards. For those wanting boarding places, however, the private fee-paying sector offers the only way of meeting that need.

A STEP TOWARD CORPORATE LEADERSHIP

The fastest-expanding sector on the British education scene over the past decade has been business and management studies. Universities have fallen over themselves in the rush to provide courses for aspiring

100 institutions now offer MBAs

executives and those already rising up the corporate escalator.

The jewel in the crown of business qualifications must be the MBA - the master of business administration - which is reckoned by many to be the passport allowing junior managers access to the middle and upper reaches of corporate responsibility. Over 100 British universities and management schools now offer MBAs.

The elite courses remain the two-year full-time versions offered by London and Manchester Business Schools, which rank high in the top 10 of Europe. A London Business School MBA costs around \$15,000 a year in tuition fees for the 180 or so students admitted annually to the full-time track.

London Business School attracts a truly cosmopolitan mix of MBA participants, with more than half arriving from nations outside Europe. About a quarter are British and a similar proportion are women. The campus is centrally located in a large public park, which also houses the London Zoo.

Leicester University's Management Center runs an extensive distance-learning MBA program, with teach-

ing bases located around the Pacific rim, including Hong Kong, Singapore, Thailand and Malaysia. The 2,000 students in this course pay tuition fees of about \$8,250, covering their whole period of study, which lasts a minimum of two and a half years.

The Leicester MBA is structured around three main areas of study: strategic management, analytical methods and management techniques.

A further two options have to be selected from a list of nine, which includes international marketing and business. A dissertation of up to 15,000 words is also required, and this can focus on the student's employing organization.

London University is the largest in Britain and also one of the oldest, founded in 1836. Another of its pioneering claims is that it was, one of the first universities to offer its degrees externally to candidates living virtually anywhere in the world.

For those looking for a first degree, London offers a huge range of options within its BSc economics and BSc management courses. The former has no fewer than 79 subjects to choose from, grouped around themes such as accounting or banking and finance.

Students can complete these degrees in as little as three years or as many as eight. The tuition scales are complex, but not too expensive, and degree fees can work out to less than \$2,000, not including books or other materials.

A BRIEF CHECKLIST FOR PARENTS

Parents choosing a school in Britain are offered a list of actions they might take and questions they might ask:

- Make sure you receive a prospectus from each school and read it carefully.
- Itemize all costs. Uniforms may be compulsory and expensive. Other extras may include books, food, medical aid, music tuition and sports equipment.
- Check the insurance arrangements regarding accidents and illness.
- Make sure you see the school during a normal working session. Impressive buildings and planned open days may project a false image.
- Visit as a family, if possible, and pay close attention to your child's reaction to the school's atmosphere.
- Make an effort to talk to the school's students when no teachers are around.
- Find out about the school's approach to discipline. Does it tend toward the authoritarian or the liberal - and does that suit you and your child?
- Is the curriculum broad enough and does it meet the likely requirements of your child?
- Are the facilities adequate across the board, from science laboratories to music rooms?
- What exams does the school enter students for? Some institutions offer only British exams.
- How good are the exam results?
- What proportion of students go on to college or university?
- Find out how many students are normally in a class. Ask both the students and the teachers, and count the number in the classes you see.
- Does the school strike you as a happy and comfortable place?

Education in the U.K.



AMERICAN COLLEGE of SWITZERLAND

A campus of Schiller International University

"Providing a multi-cultural atmosphere, stability and security on an 11 acre campus with excellent residential facilities"

University degree programs (A.A., B.A., B.S., M.B.A.) in:

Liberal Arts • International Business Administration
Economics • International Political Studies
French Language, Literature and Civilization
Fully accredited by ACICS Washington DC, USA

Collegium Palatinum courses in intensive French

Preparatory program for university entrance:

designed for those seeking to complete their last year of secondary school in a university atmosphere. Small, tutorial type courses catering to individual needs.

The American College of Switzerland
Dept. HT/ACSS, CH-1654 Leyrain

Tel: (025) 34 22 23 • Fax: (025) 34 13 48



ENGLISH

5 to 9 Students per class Individual Tuition

Sels College London EST. 1975

RECOGNIZED BY THE BRITISH COUNCIL ANGELS

- For foreign students & professional people
- From beginners to University of Cambridge Proficiency
- Accommodation arranged
- Sels for excellence, reliability and friendliness

64-65 LONG ACRE, COVENT GARDEN, LONDON WC2E 9 JH
FAX: 071 379 5793

Principal Y. Rains, BA, BSc (Econ), FLL, MEd, barrister-at-law

Leicester University

MANAGEMENT DEVELOPMENT by Distance Learning

M.B.A. and graduate DIPLOMA form part of an integrated programme of management study, developed by the University, which enables managers at all levels to develop their careers with formal recognition. Held in the highest academic regard, the University of Leicester has an international reputation with students from a diversity of nationalities and cultures.

For further details contact the University's appointed handling agents:

Resource Development International (TRI)
10 Mercia Business Village, Westwood Heath
Coventry CV4 8EX, United Kingdom
Tel: +44 (0)203 422422
Fax: +44 (0)203 422423

rai

THE AMERICAN SCHOOL IN LONDON

The independent, coeducational day school with an American curriculum serving an international student body aged 4-18 in central London.

For brochure and information, contact:
Admissions Office, ASL 2-8 Loudoun Road,
London NWS ONE, phone 071-722-0101

BE A WRITER OR JOURNALIST

Specialist courses covering Journalism, Fiction or Feature Writing and English for Business. Home study by post or attend our NUJ recognised courses in London. Overseas students welcome. Prospectus from:

The London School of Journalism
Dept. HT, 22 Upbrook Mews, Bayswater, LONDON, W2 3HG
Tel: +44 71 06 3536 Fax: +44 71 706 3780

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. It was written by Graham Wade, a British free-lance writer.

The Summer English Language Centre
International Summer English Language Centre
11 July to 8 August for 10-16 year olds "excellent care and supervision and small classes"
"beautiful rural location near Salisbury" "comprehensive sports and recreational facilities"
SEND FOR OUR FREE VIDEO!
For further information contact:
The Principal, The Summer English School, Suite 2, 4 Crick Road,
Oxford OX2 6QJ, England. Tel/Fax: (44) (0)1865 512149

Woldingham School

A Day School for Girls and Boys

- Boarding & Day School
- 490 girls aged 11-18
- 130 in the Sixth Form
- Happy students
- Excellent academic results including good Oxbridge record
- Easy access from London
- Good Pastoral Care

Prospectus available from: The Registrar
Woldingham School, Marston Park
Wokingham, Surrey RG40 7TA, England
Tel 0883 348431 Fax 0883 348553

St. Clare's Oxford

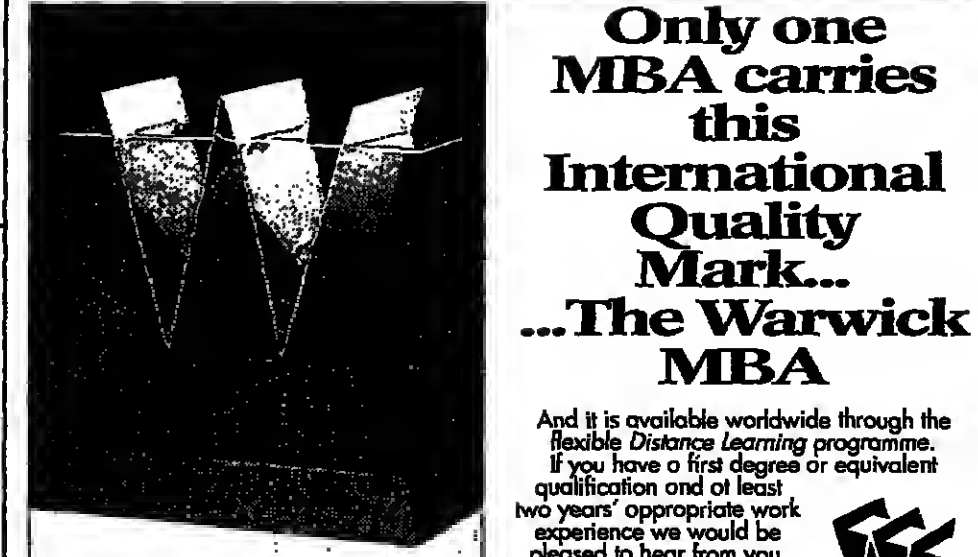
International, co-educational, residential college

St. Clare's offers a variety of courses for 300 students of 40 nationalities aged 16-25+

- International Baccalaureate Diploma 2 years, for university entrance worldwide
- IB-Preparatory course 1 year
- Liberal Arts Programme or 2 semesters for American and European university students
- English Language Courses at all levels, academic year and summer
- European Advanced Studies Programme English language with university level courses
- Enrichment Year for students between school and university

Details from the Admissions Office, St. Clare's, Oxford, Bailey Road, Oxford OX2 7AL
Tel: 44 1865 510777 Fax: 44 1865 510779

INNOVATION • EXCELLENCE • INTEGRATION



Only one MBA carries this International Quality Mark... ...The Warwick MBA

And it is available worldwide through the flexible Distance Learning programme. If you have a first degree or equivalent qualification and at least two years' appropriate work experience we would be pleased to hear from you.

The Warwick MBA by Distance Learning, Warwick Business School,
University of Warwick, Coventry CV4 7AL, England.
Tel: +44 (0)203 524100 Fax: +44 (0)203 524411.

WARWICK
BUSINESS SCHOOL



BEDALES SCHOOL [13-18]
DUNHURST - Bedales Junior School [8-13]
DUNANNIE - Pre-Prep School [3-8]

Fully co-educational school set in beautiful Hampshire countryside. High academic standards and the place of music, arts and crafts is central.

"This exceptional co-educational school is recommended for bright and motivated children of talent, who will flourish in its unusually happy atmosphere." (Daily Telegraph Schools Guide 1992)

For further information and prospectus, contact:
The Administrative Secretary
Bedales School
Petersfield, Hampshire GU32 2DG
Telephone: 0730 263286

ART and DESIGN

- Two-year programme leading to Associate of Arts degree
- Pre-foundation, preparatory and portfolio preparation
- General studio courses in techniques for expressing and developing ideas
- Specific courses in different areas of art and design

STUDIO COURSES in drawing, visual and graphic design, computer aided design, illustration, photography, packaging and publication design, advertising layout.

CONTEXTUAL STUDIES in marketing, advertising, art and design history, contemporary and visual culture.

Central London location, first class studio, well-equipped and experienced faculty, small class sizes, individual attention, visiting practitioners and guest lecturers educational and career guidance.

Entry: May - September - January

SCHILLER INTERNATIONAL UNIVERSITY

Dept HT/TH - 51 Waterloo Road - London SE1 8TX - England
Tel: (871) 826 6484 - Fax: (871) 820 1226

UNIVERSITY OF LONDON

UNDERGRADUATE

BSc (Economics)
BSc (Management)
Bachelor of Laws (LLB)
BA - English, Geography, French, German, Italian, Spanish and Latin
American Studies, Philosophy, Jewish History
Bachelor of Divinity (BD)
BAHs
Advanced Diploma in Education

POSTGRADUATE

MSc and Diploma in Agricultural Development
MSc and Diploma in Environmental Management
MA and Diploma in Distance Education
MSc and Diploma in Financial Economics
MSc in Financial Management and Diploma in Financial Policy
MSc and Diploma in Organizational Behaviour and MSc in Occupational Psychology
MSc in Dental Radiology
MSc in Community Dental Practice
MA in Geography
Master of Laws (LLM)

EXTERNAL PROGRAMME

For more information write to: First Enquiries, (HT) Room 264, Senate House, Malet Street, London WC1E 7HU, UK. or Fax: +44 71 636 5894

